

**Publications and Current Work Presenting Evidence
and Theoretical Discussion
of
Adaption-Innovation Theory**

Issue: December 2023



COLLEGE OF AGRICULTURE AND LIFE SCIENCES
CENTER FOR COOPERATIVE
PROBLEM SOLVING
VIRGINIA TECH.



Table of Contents

Section	Page
Publications by M.J. Kirton	2
Published Works by Other Scholars	6
Theses and Dissertations	37

Notes:

Publications included in this list include what is known and reputable. If there is a publication, thesis, or dissertation missing from this list which should be considered, please contact the Center for Cooperative Problem Solving, at Virginia Tech, by email (ccps@vt.edu).

The number of citations for each publication, thesis, and dissertation included in this list were determined by the use of <https://scholar.google.com/> and indicated as of the date of this issue. If a citation number is missing from a listed item, the count of citations is either unknown or zero.

Publications by M.J. Kirton

Books by M.J. Kirton

1. Kirton, M. J. (1961). *Management initiative*. London: The Acton Society Trust.
Number of Citations: 7
2. Kirton, M. J., & Sidney, E. (1962). *Case studies of management initiative*. London: The Acton Society Trust.
3. Kirton, M. J. (1989). *Adaptors and innovators: Styles of creativity and problem solving*. Routledge.
Number of Citations: 1,124
4. Kirton, M. J. (2011). *Adaption and innovation in the context of diversity and change*. Routledge (Original work published 2003). <https://doi.org/10.4324/9780203695005>
Number of Citations: 890

Articles and Other Works by M.J. Kirton

1. Kirton, M.J (1976). Adaptors and Innovators: A Description and Measure. *Journal of Applied Psychology*, 61(5), 622–629. <https://doi.org/10.1037/0021-9010.61.5.622>
Number of Citations: 471
2. Kirton, M. J. (1977). Adaptors and Innovators and Superior-Subordinate Identification. *Psychological Reports*, 41(1), 289-290. <https://doi.org/10.2466/pr0.1977.41.1.289>
Number of Citations: 36
3. Kirton, M. J. (1978). Have adaptors and innovators equal levels of creativity? *Psychological Reports*, 42(3), 695-698. <https://doi.org/10.2466/pr0.1978.42.3.695>
Number of Citations: 210
4. Kirton, M. J. (1978). Adaptors and Innovators in Culture Clash. *Current Anthropology*, 19(3), 611-612. <http://www.jstor.org/stable/2741781>
5. Kirton, M. J. (1978). Field dependence and adaption-innovation theories. *Perceptual and Motor Skills*, 47(3), 1239-1245. <https://doi.org/10.2466/pms.1978.47.3f.1239>
Number of Citations: 45
6. Kirton, M. J. (1980). Adaptors and Innovators in Organizations. *Human Relations*, 3, 213-224. <https://doi.org/10.1177/001872678003300401>
Number of Citations: 526
7. Kirton, M. J. (1980). The Way People Approach Problems. *Planned Innovation*, 3, 51-54.
8. Kirton, M. J. (1980). The Kirton Adaption-Innovation Inventory: A Reply to Mulligan and Martin. *Psychological Reports*, 46(3), 950. <https://doi.org/10.2466/pr0.1980.46.3.950>
Number of Citations: 12
9. Kirton, M. J., & Hammond, S. (1980). Levels of Self-Actualization of Adaptors and Innovators. *Psychological Reports*, 46(3), 1321–1322. <https://doi.org/10.2466/pr0.1980.46.3c.1321>
Number of Citations: 8

10. Carne, G. C., & Kirton, M. J. (1982). Styles of creativity: Test-score Correlations between Kirton Adaption-Innovation Inventory and Myers-Briggs Type Indicator. *Psychological Reports*, 50(1), 31-36. <https://doi.org/10.2466/pr0.1982.50.1.31>
Number of Citations: 150
11. Kirton, M. J., & Pender, S. R. (1982). The Adaption-Innovation Continuum, Occupational Type, and Course Selection. *Psychological Reports*, 51(3), 883- 886.
<https://doi.org/10.2466/pr0.1982.51.3.883>
Number of Citations: 110
12. Kirton, M. J. (1983). Adaption-Innovation: A Theory of Organizational Creativity. *Selected Reading in Creativity*, 215-224.
Number of Citations: 8
13. Kirton, M. J. (1984). Adaptors and Innovators: Why New Initiatives Get Blocked. *Long Range Planning*, 17(2), 137-143. [https://doi.org/10.1016/0024-6301\(84\)90145-6](https://doi.org/10.1016/0024-6301(84)90145-6)
Number of Citations: 358
14. Kirton, M. J. (1985). Adaptors, Innovators, and Paradigm Consistency. *Psychological Reports*, 57(2), 487-490. <https://doi.org/10.2466/pr0.1985.57.2.487>
Number of Citations: 41
15. Kirton, M. J., & McCarthy, R. M. (1985). Personal and Group Estimates of the Kirton Inventory Scores. *Psychological Reports*, 57(3), 1067- 1070. <https://doi.org/10.2466/pr0.1985.57.3f.1067>
Number of Citations: 34
16. Kirton, M. J., & De Ciantis, S. M. (1986). Cognitive style and personality: The Kirton Adaption-Innovation and Cattell's Sixteen Personality Factor Inventories. *Personality and Individual Differences*, 7(2), 141-146. [https://doi.org/10.1016/0191-8869\(86\)90048-6](https://doi.org/10.1016/0191-8869(86)90048-6)
Number of Citations: 168
17. Kirton, M. J. (1987). Adaptors and Innovators: Cognitive Style and Personality. *Frontiers of Creativity Research: Beyond the Basics*, 282-304. <https://www.worldcat.org/title/frontiers-of-creativity-research-beyond-the-basics/oclc/18611169>
Number of Citations: 247
18. Kirton, M. J. (1987). M. J. Kirton's Reply to R. L. Payne's Article 'Individual Differences and Performance Amongst R & D Personnel'. *R & D Management*, 17(3), 163-166.
<https://doi.org/10.1111/j.1467-9310.1987.tb00050.x>
Number of Citations: 17
19. Kirton, M. J. (1988). Adaptors and Innovators: Problem Solvers in Organisations. *Innovation: A cross-disciplinary perspective*, 65- 85.
<https://books.google.com/books/about/Innovation.html?id=nc4SAQAAQAAJ>
Number of Citations: 81
20. Kirton, M. J., & McCarthy, R. M. (1988). Cognitive climate and organizations. *Journal of Occupational Psychology*, 61(2), 175-184. <https://doi.org/10.1111/j.2044-8325.1988.tb00281.x>
Number of Citations: 149

21. Kirton, M. J. (1989). Cognitive style and alcoholics: A comment on Robertson, et al... *Psychological Reports*, 65(2), 456-458. <https://doi.org/10.2466/pr0.1989.65.2.456>
Number of Citations: 4
22. Previde, G. P., & Kirton, M. J. (1990). Italian Entrepreneurs: A Surprise Result. <https://kai.foundation/1276-2/>
Number of Citations: 1
23. Kirton, M. J. (1991). Faking Personality Questionnaires: A Response to Furnham. *Current Psychology: Research & Reviews*, 10(4), 315-317. <https://doi.org/10.1007/BF02686905>
Number of Citations: 9
24. Kirton, M., Bailey, A., & Glendinning, W. (1991). Adaptors and innovators: Preference for educational procedures. *Journal of Psychology*, 125(4), 445-455. <https://doi.org/10.1080/00223980.1991.10543307>
Number of Citations: 79
25. Kirton, M. J. (1992). A Velvet Comment on the Level-Style Debate. *Studia Psychologica*, 34(4) 4-5. <https://www.proquest.com/docview/1306140618?pq-origsite=gscholar&fromopenview=true&imgSeq=1>
Number of Citations: 1
26. Kirton, M.J & Kubes, M. (1992). KAI Manual-Slovak Language Supplement.
27. Clapp, R. G., & Kirton, M. J. (1994). The Relationship between Cognitive Style and Psychological Climate: Some Comments on the Article by Isaksen and Kaufmann. *Studia Psychologica*, 36(2), 129-135. <https://psycnet.apa.org/record/1995-17439-001>
Number of Citations: 9
28. Kirton, M. J. (1995). A New Look at Problem Solvers. *Network*, 6(18), 27-28.
29. Kirton, M. J. & Prato Previde, G. (1995). KAI Manual-Italian Language Supplement. *KAI Foundation*.
30. Tullett, A. D., & Kirton, M. J. (1995). Further Evidence for the Independence of Adaptive Innovative (A-I) Cognitive Style from National Culture. *Personality and Individual Differences*, 19(3), 393-396. [https://doi.org/10.1016/0191-8869\(95\)00077-J](https://doi.org/10.1016/0191-8869(95)00077-J)
Number of Citations: 35
31. De Ciantis, S. M., & Kirton, M. J. (1996). A Psychometric Re-Examination of Kolb's Experiential Learning Cycle Construct: A Separation of Level, Style, and Process. *Journal of Educational and Psychological Measurement*, 56(5), 809-820. <https://doi.org/10.1177/0013164496056005007>
Number of Citations: 149
32. Jablokow, K. W., & Kirton, M. J. (2009). Problem Solving, Creativity, and the Level-Style Distinction. *Springer Publishing Company*, 137-168. https://books.google.com/books?hl=en&lr=&id=6drSmW4AbfEC&oi=fnd&pg=PA137&dq=Problem+Solving,+Creativity,+and+the+Level-Style+Distinction&ots=ZBexWd5W-d&sig=zT09KLGEFI0_ae7Gk1kx_ZqGDo#v=onepage&q=Problem%20Solving%2C%20Creativity%2C%20and%20the%20Level-St
Number of Citations: 49

33. Tubbs, S. L., Jablokow, K. W., & Kirton, M. J. (2012). Addressing the Need for Problem Solving and Creativity by Integrating Adaption-Innovation Theory with Leadership Competencies Theory. *The Journal of Current Research in Global Business*, 15(24), 1-19.
Number of Citations: 2

Other Relevant Publications by M.J. Kirton

1. Kirton, M. J. (1970). Consistency in Managerial Decisions. *Bulletin British Psychological Society*, 195-196.
2. Kirton, M. J., & Mulligan, G. (1973). Correlates of Managers' Attitudes Towards Change. *Journal of Applied Psychology*, 58, 101-107. <https://doi.org/10.1037/h0035425>
Number of Citations: 74
3. Kirton, M. J. (1977). Characteristics of High Lie Scorers. *Psychological Reports*, 40(1), 279-280. <https://doi.org/10.2466/pr0.1977.40.1.279>
Number of Citations: 52
4. Kirton, M. J. (1977). Relatedness of Married Couples' Scores on 'Adorno' Type Tests. *Psychological Reports*, 40(3), 1013-1014. <https://doi.org/10.2466/pr0.1977.40.3.1013>
Number of Citations: 8
5. Kirton, M. J. (1977). Ray's Balanced Dogmatism Scale Re-examined. *British Journal of Social & Clinical Psychology*, 16(1), 97-98. <https://doi.org/10.1111/j.2044-8260.1977.tb01008.x>
Number of Citations: 6
6. Kirton, M. J. (1978). Wilson & Patterson's Conservatism Scale: A Shortened Alternative Form. *British Journal of Social & Clinical Psychology*, 17(4), 319-323. <https://doi.org/10.1111/j.2044-8260.1978.tb00286.x>
Number of Citations: 52
7. Kirton, M. J. (1981). A Re-Analysis of Two Scales of Tolerance of Ambiguity. *Journal of Personality Assessment*, 45(4), 407-414. https://doi.org/10.1207/s15327752jpa4504_10
Number of Citations: 192

Published Works by Other Scholars

1. Keller, R. T., & Holland, W. E. (1978). A Cross-Validation Study of the Kirton Adaption Innovation Inventory in Three Research and Development Organizations. *Applied Psychological Measurement*, 2(4), 563-570. <https://doi.org/10.1177/014662167800200411>
Number of Citations: 153
2. Keller, R. T., & Holland, W. E. (1978). Individual Characteristics of Innovativeness and Communication in Research and Development Organizations. *Journal of Applied Psychology*, 63, 759–762. <https://doi.org/10.1037/0021-9010.63.6.759>
Number of Citations: 127
3. Gerhardt, J. R., & Cashman, J. F. (1979). The Measurement and Impact of Creativity in Work Groups. *Journal of Creative Behaviour*, 14(3), 216-217. <https://doi.org/10.1002/j.2162-6057.1980.tb00247.x>
Number of Citations: 8
4. Keller, R. T., & Holland, W. E. (1979). Toward a Selection Battery for Research and Development Professional Employees. *IEEE Transactions on Engineering Management*, EM-26(4), 90-93. <https://doi.org/10.1109/TEM.1979.6447356>
Number of Citations: 29
5. Mulligan, G., & Martin, W. (1980). Adaptors, Innovators and the Kirton Adaption Innovation Inventory. *Psychological Reports*, 46(1), 883-892. <https://doi.org/10.2466/pr0.1980.46.3.883>
Number of Citations: 43
6. Thomson, D. (1980). Adaptors and innovators: a replication study on managers in Singapore and Malaysia. *Psychological Reports*, 383-387. <https://doi.org/10.2466/pr0.1980.47.2.383>
Number of Citations: 69
7. Torrance, E. P., & Horng, R. Y. (1980). Creativity and Style of Learning and Thinking Characteristics of Adaptors and Innovators. *The Creative Child Adult Quarterly*, 80-85. <https://psycnet.apa.org/record/1981-23741-001>
Number of Citations: 98
8. Gryskiewicz, S. S. (1981). Targeted Innovation: A Situational Approach. *Creativity Conference*, 77-103.
9. Ettlie, J. E., & O'keefe, R. (1982). Innovative Attitudes, Values and Intentions in Organisations (I). *Journal of Management Studies*, 163-182. <https://doi.org/10.1111/j.1467-6486.1982.tb00066.x>
Number of Citations: 12
10. Gryskiewicz, S. S. (1982). Creative Leadership Development and the Kirton Adaption Innovation Inventory. *British Psychological Society Conference*.
11. Torrance, E. P. (1982). Hemisphericity and Creative Functioning. *Journal of Research and Development in Education*, 15(3,) 29-37. <https://psycnet.apa.org/record/1982-32118-001>
Number of Citations: 198
12. Gryskiewicz, S. S. (1983). Directing Creativity with Style. *ASEE Annual Conference*.

13. Hayward, G., & Everett, C. (1983). Adaptors and Innovators: Data from the Kirton Adaptor-Innovator Inventory in a Local Authority Setting. *Journal of Occupational Psychology*, 56(4), 339-342. <https://doi.org/10.1111/j.2044-8325.1983.tb00141.x>
Number of Citations: 99
14. Keller, R. T., & Holland, W. E. (1983). Communicators and Innovators in Research and Development Organizations. *Academy of Management Journal*, 26(4), 742-749.
<https://doi.org/10.5465/255920>
Number of Citations: 183
15. McKenna, F. P. (1983). Field Dependence and Personality: a re-examination. *Social Behaviour and Personality*, 11(2), 51-55. <https://doi.org/10.2224/sbp.1983.11.2.51>
Number of Citations: 57
16. Goldsmith, R. E. (1984). Personality Characteristics Associated with Adaption-Innovation. *Journal of Psychology*, 117(2), 159-165. <https://doi.org/10.1080/00223980.1984.9923672>
Number of Citations: 247
17. Keller, R. T. (1984). A Cross-national Validation Study Toward the Development of a Selection Battery for Research and Development Professional Employees. *IEEE Transactions on Engineering Management*, EM-31(4), 162-165. <https://doi.org/10.1109/TEM.1984.6447532>
Number of Citations: 16
18. McKenna, F. P. (1984). Measures of Field Dependence: Cognitive Style or Cognitive Ability? *Journal of Personality and Social Psychology*, 47(3), 593-603. <https://doi.org/10.1037/0022-3514.47.3.593>
Number of Citations: 296
19. Prato Previde, G. (1984). Adattatori ed Innovatori: I risultati della standardizzazione italiana del KAI. *Ricerche di Psicologia*, 4, 81-134.
Number of Citations: 2
20. Prato Previde, G., & Massimini, F. (1984). Adattatori-Innovatori: una teoria ed una misura della creatività nelle organizzazioni. *Ricerche di Psicologia*, 3, 99-134.
21. Beene, J. M. (1985). Self Actualisation and Anxiety. From Symposium: The Role of Anxiety in Self-Actualisation. *31st Annual Convention of the South Western Psychological Association*.
Number of Citations: 2
22. Goldsmith, R. E. (1985). The Factorial Composition of the KAI Inventory. *Educational & Psychological Measurement*, 45(2), 245-250. <https://doi.org/10.1177/001316448504500206>
Number of Citations: 85
23. Goldsmith, R. E. (1985). Adaption-Innovation and Cognitive Complexity. *Journal of Psychology*, 119(5), 461-467. <https://doi.org/10.1080/00223980.1985.10542916>
Number of Citations: 54
24. Lindsay, P. R. (1985). Counselling to resolve a clash of cognitive styles. *Technovation*, 3, 57–67.
[https://doi.org/10.1016/0166-4972\(85\)90037-9](https://doi.org/10.1016/0166-4972(85)90037-9)
Number of Citations: 61

25. Matherly, T. A., & Goldsmith, R. E. (1985). The two faces of creativity. *Business Horizons*, 28(8), 8-11. [https://doi.org/10.1016/0007-6813\(85\)90061-8](https://doi.org/10.1016/0007-6813(85)90061-8)
Number of Citations: 52
26. McHale, J., & Flegg, D. (1985). How Calamity Jane was put in her place. *Transition*, 14-16.
Number of Citations: 24
27. Ferrell, J. E. (1986). Review of Adaptor Meet Innovator. *San Francisco Examiner*.
28. Foxall, G. R. (1986). Managers in Transition: An Empirical Test of Kirton's Adaption Innovation Theory and its Implications for the Mid—Career MBA. *Technovation*, 4, 219–232.
[https://doi.org/10.1016/0166-4972\(86\)90014-3](https://doi.org/10.1016/0166-4972(86)90014-3)
Number of Citations: 35
29. Foxall, G. R. (1986). Managerial Orientations of Adaptors and Innovators. *Journal of Managerial Psychology*, 1(2), 24.
30. Foxall, G.R., & Haskins, C. G. (1986). Cognitive Style and Consumer Innovativeness: An Empirical Test of Kirton's Adaptation-Innovation Theory in the Context of Food Purchasing. *European Journal of Marketing*, 63-80. <https://doi.org/10.1108/EUM0000000004755>
Number of Citations: 120
31. Goldsmith, R. E. (1986). Personality and Adaptive-Innovative Problem Solving. *Journal of Social Behavior and Personality*, 1(1), 95-106. https://www.researchgate.net/profile/Ronald-Goldsmith/publication/232489955_Personality_and_adaptive-innovative_problem_solving/links/5693bfcf08ae820ff0727e0a/Personality-and-adaptive-innovative-problem-solving.pdf
Number of Citations: 62
32. Goldsmith, R. E. (1986). Convergent Validity of Four Innovativeness Scales. *Educational and Psychological Measurement*, 46(1), 81–87. <https://doi.org/10.1177/0013164486461007>
Number of Citations: 87
33. Goldsmith, R. E. (1986). Personality and Uninformed Response Error. *Journal of Social Psychology*, 126(1), 37-45. <https://doi.org/10.1080/00224545.1986.9713567>
Number of Citations: 18
34. Goldsmith, R. E., & Matherly, T. A. (1986). The Kirton Adaption-Innovation Inventory, Faking and Social Desirability: A Replication and Extension. *Psychological Reports*, 58(1), 269-270.
<https://doi.org/10.2466/pr0.1986.58.1.269>
Number of Citations: 31
35. Goldsmith, R. E., & Matherly, T. A. (1986). Seeking Simple Solutions: Assimilators and Explorers, Adaptors and Innovators. *Journal of Psychology*, 120(2), 149.
<https://doi.org/10.1080/00223980.1986.9712624>
Number of Citations: 24
36. Goldsmith, R. E., Matherly, T. A., & Wheatley, W. J. (1986). Yeasaying and the Kirton Adaption Innovation Inventory. *Educational and Psychological Measurement*, 46(2), 433-436.
<https://doi.org/10.1177/001316448604600218>
Number of Citations: 16

37. Gryskiewicz, S. S., Hills, D. W., Holt, K., & Hills, K. (1986). Understanding Managerial Creativity: The Kirton Adaption-Innovation Inventory and other Assessment Measures.
38. Gul, F. A. (1986). Adaption-Innovation as a Factor in Australian Accounting Undergraduates' Subject Interests and Career Preferences. *Journal of Accounting Education*, 4(1), 203–209. [https://doi.org/10.1016/0748-5751\(86\)90035-7](https://doi.org/10.1016/0748-5751(86)90035-7)
Number of Citations: 40
39. Hammond, S. M. (1986). Some Pitfalls in the Use of Factor Scores: The Case of the Kirton Adaption-Innovation Inventory. *Personality and Individual Differences*, 7(3), 401-407. [https://doi.org/10.1016/0191-8869\(86\)90015-2](https://doi.org/10.1016/0191-8869(86)90015-2)
Number of Citations: 36
40. Keller, R. T. (1986). Predictors of the Performance of Project Groups in R & D Organizations. *Academy of Management Journal*, 29(4), 715-726. <https://doi.org/10.5465/255941>
Number of Citations: 714
41. Lowe, E. A., & Taylor, W. G. K. (1986). Creativity in Life Sciences Research. *R & D Management*, 16(1) 45-61. <https://doi.org/10.1111/j.1467-9310.1986.tb01156.x>
Number of Citations: 52
42. McHale, J. (1986). Innovators Rule Ok – Or Do They?. *Training and Development Journal*, 10-13.
43. Mudd, S. A. (1986). Analytic Review of Research on the Kirton Adaption Innovation Inventory (KAI). *Social & Behavioural Sciences Documents*, 16(2), 163.
44. Van der Molen, P. P. (1986). Personality Traits in Terms of Social-Role Probabilities. *Third European Conference of Personality*. https://wiki.omegaresearch.org/Personality_Traits_in_terms_of_Social-Role_Probabilities;_an_innovative_theoretical_essay_on_the_possibility_of_overcoming_the_chaotic_diversity_in_personality_theories
45. Weber, C. E. (1986). Tracking Strategy's Continued Viability Profile of the Alumni of the MBA Executive Curriculum and their Companies. *Monograph Published by The University of Wisconsin*.
46. De Ciantis, S. M. (1987). Management Style and Thinking Style. *Tata McGraw-Hill*.
47. Foxall, G. R. (1987). Consumer Decision Making. *Heinemann Institute of Marketing*. <http://htbiblio.yolasite.com/resources/Marketing%20Book.pdf>
48. Foxall, G. R. (1987). Consumer Behaviour. *Heinemann Institute of Marketing*. <http://htbiblio.yolasite.com/resources/Marketing%20Book.pdf>
49. Foxall, G. R. (1987). Consumer-Innovativeness: Novelty-Seeking and Cognitive Style.
50. Foxall, G. R., & Haskins, C. G. (1987). Cognitive Style and Discontinuous Consumption: The Case of 'Healthy Eating'. *Food Marketing*, 3(2), 19-32.
51. Goldsmith, R. E. (1987). Creative Level and Creative Style. *British Journal of Social Psychology*, 26, 317-323. <https://doi.org/10.1111/j.2044-8309.1987.tb00794.x>
Number of Citations: 58

52. Goldsmith, R. E., & Matherly, T. A. (1987). Adaption-Innovation and Creativity: A Replication and Extension. *British Journal of Social Psychology*, 126, 79-82. <https://doi.org/10.1111/j.2044-8309.1987.tb00763.x>
Number of Citations: 65
53. Goldsmith, R. E., & Matherly, T. A. (1987). Adaption-Innovation and Self-Esteem. *Journal of Social Psychology*, 127(3), 351-352. <https://doi.org/10.1080/00224545.1987.9713704>
Number of Citations: 43
54. Holland, P. A. (1987). Adaptors and Innovators: Application of the Kirton Adaption Innovation Inventory to Bank Employees. *Psychological Reports*, 60(1), 263-270.
<https://doi.org/10.2466/pr0.1987.60.1.263>
Number of Citations: 64
55. Masten, W. G., & Caldwell-Colbert, A. T. (1987). Relationship of Originality to Kirton's Scale for Innovators and Adaptors. *Psychological Reports*, 61(2), 411-416.
<https://doi.org/10.2466/pr0.1987.61.2.411>
Number of Citations: 25
56. Payne, R. L. (1987). Individual Differences and Performance amongst R & D Personnel: Some Implications for Management Development. *R & D Management*, 17(3), 153-161.
<https://doi.org/10.1111/j.1467-9310.tb00049.x>
Number of Citations: 75
57. Prato Previde, G., & Carli, M. (1987). Adaption-Innovation Typology and Right-Left Hemispheric Preferences. *Personality and Individual Differences*, 8(5), 681-686.
[https://doi.org/10.1016/0191-8869\(87\)90066-3](https://doi.org/10.1016/0191-8869(87)90066-3)
Number of Citations: 18
58. Robertson, E. D., Fournet, G. P., Zelhart, P. F., & Estes, R. E. (1987). Relationship of Field Dependence/Independence to Adaption-Innovation in Alcoholics. *Perceptual and Motor Skills*, 65(3), 771-776. <https://doi.org/10.2466/pms.1987.65.3.771>
Number of Citations: 11
59. Van der Molen, P. P. (1987). The "Compliance versus Self-Will" Trait, Incrowd-Outcast Selection & Population Cycles; On the Anatomy of Disaster. *Heymans Bulletin*.
60. Van der Molen, P. P. (1987). KAI and Changes in Social Structures: On the Anatomy of Catastrophe. *10 year anniversary conference on adaptor-innovator theory*. https://wiki.omegaresearch.org/K.A.I._and_Changes_in_Social_Structures:_on_the_Anatomy_of_Catastropy
61. Beene, J. M., & Zelhart, P. F. (1988). Factor Analysis of the Kirton Adaption-Innovation Inventory. *Perceptual and Motor Skills*, 66(2), 667-671.
<https://doi.org/10.2466/pms.1988.66.2.667>
Number of Citations: 22
62. Cox, C. J., & Cooper, C. L. (1988). High Flyers: An Anatomy of Managerial Success. *Basil Blackwell Ltd.* https://books.google.com/books/about/High_Flyers.html?id=DoSzMQEACAAJ
Number of Citations: 196
63. Foxall, G. R. (1988). Consumer Innovativeness: Novelty-Seeking, Creativity and Cognitive Style. *J. A. I. Press, Inc.* 79-113.

64. Foxall, G. R., & Goldsmith, R. E. (1988). Personality and Consumer Research: Another Look. *Journal of the Market Research Society*, 20(2), 111-125.
https://www.researchgate.net/profile/Ronald_Goldsmith/publication/288263920_Personality_and_consumer_research_Another_look/links/5727520008ae262228b4480c/Personality-and-consumer-research-Another-look.pdf
Number of Citations: 161
65. Isaksen, S. G., & Puccio, G. J. (1988). Adaption-Innovation and the Torrance Tests of Creative Thinking: The Level-Style Issue Revisited. *Psychological Reports*, 63(2), 659- 670.
<https://doi.org/10.2466/pr0.1988.63.2.659>
Number of Citations: 136
66. Joniak, A. J., & Isaksen, S. G. (1988). The Gregorc Style Delineator: Internal Consistency and its Relationship to Kirton's Adaptive-Innovative Distinction. *Educational & Psychological Measurement*, 48(4), 1043-1049. <https://doi.org/10.1177/0013164488484021>
Number of Citations: 85
67. Masten, W. G., Caldwell-Colbert, A. T., & Morse, D. T. (1988). Self-Estimates of Adaptors and Innovators on the Kirton Adaption-Innovation Inventory. *Psychological Reports*, 63(2), 587-590.
<https://doi.org/10.2466/pr0.1988.63.2.587>
Number of Citations: 5
68. Mudd, S.A, & McGrath, K. (1988). Correlates of the Adoption of Curriculum-Integrated Computing in Higher Education. *Computers & Education*, 12(4), 457–463.
[https://doi.org/10.1016/0360-1315\(88\)90017-6](https://doi.org/10.1016/0360-1315(88)90017-6)
Number of Citations: 14
69. Robertson, E. D., Fournet, G. P., Zelhart, P. F., & Estes, R. E. (1988). A Factor Analysis of the Kirton Adaption-Innovation Inventory Using an Alcoholic Population. *Perceptual & Motor Skills*, 66(2), 659-664. <https://doi.org/10.2466/pms.1988.66.2.659>
Number of Citations: 6
70. Clapp, R. G., & De Ciantis, S. M. (1989). Adaptors and Innovators in Large Organizations: Does Cognitive Style Characterize Actual Behavior of Employees at Work? An Exploratory Study. *Psychological Reports*, (65), 503-513. <https://doi.org/10.2466/pr0.1989.65.2.503>
Number of Citations: 52
71. Cutright, P. S., & Martorana, S. V. (1989). Composing Advisory Committees for Community-Based Adult Education. *Community College Review*, 17(2), 34-40.
<https://doi.org/10.1177/009155218901700206>
Number of Citations: 4
72. Dubras, M. F. (1989). Adaption-Innovation in a Research and Development Environment. *50th Annual Convention of the Canadian Psychological Association*.
73. Elder, R. L. (1989). Relationships between Adaption-Innovation, Experienced Control and State-Trait Anxiety. *Psychological Reports*, 65, 47-54. <https://doi.org/10.2466/pr0.1989.65.1.47>
Number of Citations: 21

74. Elder, R. L., & Johnson, D. C. (1989). Varying Relationships between Adaption-Innovation and Social Desirability. *Psychological Reports*, 19, 1151-1154.
<https://doi.org/10.2466/pr0.1989.65.3f.1151>
Number of Citations: 12
75. Foxall, G. R. (1989). Marketing, Innovation and Customers. *The Quarterly Review of Marketing*, 15, 14-18.
76. Foxall, G. R. (1989). Adaptive and Innovative Cognitive Styles of Market Initiators. *Routledge*.
https://books.google.com/books/about/Adaptors_and_Innovators.html?id=3hICAAAAMAAJ
77. Foxall, G. R., & Payne, A. F. (1989). Adaptors and Innovators in Organizations: A Cross Cultural Study of the Cognitive Styles of Managerial Functions and Subfunctions. *Human Relations*, 40(7), 639-649. <https://doi.org/10.1177/001872678904200706>
Number of Citations: 58
78. Goldsmith, R. E. (1989). Creative Style and Personality Theory. *Routledge*.
Number of Citations: 99
79. Goldsmith, R. E., McNeilly, K. M., & Russ, F. A. (1989). Similarity of Sales Representatives' and Supervisors' Problem-Solving Styles and the Satisfaction Performance Relationship. *Psychological Reports*, 64(3), 827-832. <https://doi.org/10.2466/pr0.1989.64.3.827>
Number of Citations: 26
80. Gryskiewicz, S. S. (1989). Adaption-Innovation Theory and Creative Leadership. *50th Annual Convention of the Canadian Psychological Association*.
81. McCarthy, R. (1989). The Relationship of Cognitive Style with Coping as a Member of a Minority Group at Work. *International Conference on Psychological Problems of Creative Scientific Work*.
Number of Citations: 5
82. Pettigrew, A. C. (1989). Creativity in Graduate Nursing Faculty: A Descriptive Study and Construct Validation of Kirton's Adaption-Innovation Theory. *International Conference on Psychological Problems of Creative Scientific Work*.
<https://www.proquest.com/docview/303754256?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 11
83. Robertson, E., Fournet, G., Zelhart, P., Estes, R. (1989). Response to Kirton. *Perceptual and Motor Skills*, 69(3), 1037-1038. <https://doi.org/10.2466/pms.1989.69.3.1037>
84. Rosenfeld, R. (1989). Innovation through Investment in People: The Consideration of Creative Styles. *Key Issues in Creativity, Innovation & Entrepreneurship*, 111-129.
<https://books.google.com/books?hl=en&lr=&id=R6bpaXtA4bUC&oi=fnd&pg=PA79&dq=Innovation+through+Investment+in+People:+The+Consideration+of+Creative+Styles&ots=4mh4mBGiof&sig=bzqfk7KGhxDdwhJPn-6iyzUFEV!#v=onepage&q=Innovation%20through%20Investment%20in%20Pe>
Number of Citations: 4
85. Sinha, S., & Gupta, M. (1989). Cognitive Algebra of Adaptors and Innovators. *Psychological Studies*, 34(1), 39-45.
Number of Citations: 2

86. Skinner, N. F. (1989). Behavioral Implications of Adaption-Innovation: I. Managerial Effectiveness as a Function of Sex Differences in Adaption-Innovation. *Social Behavior & Personality: An International Journal*, 17(1), 51–56. <https://doi.org/10.2224/sbp.1989.17.1.51>
Number of Citations: 15
87. Smith, A. W., Hill, R. C., & Barber, P. E. (1989). Creativity in Individuals: A Conceptual Extension of Kirton's Adaption-Innovation Inventory. *Academy of Management 49th Annual Meeting*.
<https://doi.org/10.5465/ambpp.1989.4981228>
Number of Citations: 6
88. Taylor, W. (1989). The Kirton Adaption - Innovation Inventory: A Re-Examination of the Factor Structure. *Journal of Organizational Behavior*, 10(4), 297-307.
<https://doi.org/10.1002/job.4030100402>
Number of Citations: 111
89. Taylor, W. G. K. (1989). The Kirton adaption-innovation inventory: Should the Sub-Scales be Orthogonal? *Personality and Individual Differences*, 10(9), 921-929.
[https://doi.org/10.1016/0191-8869\(89\)90056-1](https://doi.org/10.1016/0191-8869(89)90056-1)
Number of Citations: 29
90. Van der Molen, P.P. (1989). Ageing and Rejuvenation in Social Structures. *International Conference on the Psychological Problems of Creative Scientific Work*.
91. Walling, M., Roberson, E. D., Higgins, P., & Fournier, G. P. (1989). Relationship Between Time Perception and Kirton's Adaption-Innovation Inventory. *Education Resources Information Center (ERIC)*. <https://eric.ed.gov/?id=ED281113>
Number of Citations: 3
92. Clapp, R. G. (1990). The Fate of Ideas that Aim to Stimulate Change in a Large Organization. *Teorie Vedy (Theory of Science)*, 1(2), 53-60. <https://doi.org/10.1111/j.2044-8325.1998.tb00666.x>
93. Cutright, P. S. (1990). Predicting Adaption-Innovation Styles: Selected Demographic Characteristics & the KAI Inventory. *Perceptual and Motor Skills*, 70, 173-174.
<https://doi.org/10.2466/pms.1990.70.1.173>
Number of Citations: 10
94. Foxall, G. R. (1990). An Empirical Analysis of Mid-Career Managers' Adaptive Innovative Cognitive Styles and Task Orientations in Three Countries. *Psychological Reports*, 66, 1115-1124. ps://doi.org/10.2466/pr0.1990.66.3c.1
Number of Citations: 46
95. Foxall, G. R., & Payne, A. F., Taylor, J. W., & Bruce, G. D. (1990). Marketing and Non-Marketing Managers. *Marketing Intelligence & Planning*, 8(1), 21-26.
<https://doi.org/10.1108/EUM0000000001071>
Number of Citations: 13
96. Furnham, A. (1990). Faking Personality Questionnaires: Fabricating Different Profiles for Different Purposes. *Current Psychology*, 9(1), 46-55. <https://doi.org/10.1007/bf02686767>
Number of Citations: 180

97. Goldsmith, R. E. (1990). The Validity of a Scale to Measure Global Innovativeness. *The Journal of Applied Business Research*, 7(2), 89-97. <https://doi.org/10.19030/jabr.v7i2.6249>
Number of Citations: 157
98. Isaksen, S. G., & Kaufmann, G. (1990). Adaptors and innovators: Different perceptions of the psychological climate creativity. *Studia Psychologica*, 32(3), 129-141.
https://www.researchgate.net/profile/Scott-Isaksen/publication/242182660_Adaptors_and_Innovators_Different_Perceptions_of_the_Psychological_Climate_for_Creativity/links/59f60495458515547c23097a/Adaptors-and-Innovators-Different-Perceptions-of-the-Psycholo
Number of Citations: 75
99. K. J. Evans (1990). Review of Adaptors and Innovators: Styles of Creativity and Problem Solving. *Journal of Operational Research Society*, 789. <https://doi.org/10.2307/2583490>
100. Kubes, M. (1990). Variations on the Theme of KAI. *Teorie Vedy (Theory of Science)*, 1(2), 47-52.
101. Mudd, S. A. (1990). The Validity of the KAI in Predicting Research and Development Productivity: A Review of Research. *Teorie Vedy (Theory of Science)*, 1(2), 25-38.
102. Mudd, S. A. (1990). The Place of Innovativeness in Models of the Adoption Process: An Integrative review. *Technovation*, 10(2), 119-136. [https://doi.org/10.1016/0166-4972\(90\)90032-F](https://doi.org/10.1016/0166-4972(90)90032-F)
Number of Citations: 133
103. Pritchard, B. (1990). Cognitive Wars – A-I Theory: An Appraisal. *Teorie Vedy (Theory of Science)*, 1(2), 7-24.
104. Richards, T. (1990). The KAI as a Survey-feedback Instrument. *Journal of European Industrial Training*, 14(6), 3. <https://doi.org/10.1108/03090599010005865>
Number of Citations: 4
105. Rosenfeld, R., Winger-Bearskin, M., Dubras, M., & Braun, C. (1990). Adaptors & Innovators: Partners and Opposites – A Revolutionary Theory with Practical Implications for Agents of Change. *Forging Revolutionary Partnership: Organizational Development Network 1990 Conference*, 277-283.
106. Schroder, H. M., & Cockerill, A. P. (1990). Managerial Competence and Cognitive Style: Its Implications for the Management of Creative Scientific Work. *Teorie Vedy*, 61-80.
107. Stein, M. I. (1990). Comments on Clapp and De Ciantis' Study of Cognitive Style (Kirton Adaption-Innovation Inventory) in Large Organizations. *Psychological Reports*, 66(1), 292-294. <https://doi.org/10.2466/pr0.1990.66.1.292>
Number of Citations: 1
108. Tefft, M. (1990). Creativity Through the Lenses of the TTCT, MBTI & KAI: The Level Style Issue Examined Once Again. *Teorie Vedy (Theory of Science)*, 1(2), 39-46.
Number of Citations: 11
109. Van Daalen, H. J., & Van Niekerk, E. C. (1990). Adaption-Innovation and Third World Entrepreneurship. *Southern African Journal for Entrepreneurship and Small Business*, 1-6.

110. Van der Molen, P.P. (1990). The biological instability of social equilibria. *Chapman & Hall*.
https://doi.org/10.1007/978-94-009-1830-6_4
Number of Citations: 5
111. Arbet, L. (1991). Reflexions on creativity. *Studia Psychologica*, 33(44989), 175-180.
<https://psycnet.apa.org/record/1993-01439-001>
Number of Citations: 6
112. Foxall, G. R., & Bhate, S. (1991). Cognitive Style, Personal Involvement and Situation as Determinants of Computer Use. *Technovation*, 11(3), 183–199. [https://doi.org/10.1016/0166-4972\(91\)90033-Z](https://doi.org/10.1016/0166-4972(91)90033-Z)
Number of Citations: 78
113. Foxall, G. R., & Bhate, S. (1991). Psychology of Computer Use: XIX. Extent of Computer Use: Relationships with Adaptive-Innovative Cognitive Style and Personal Involvement in Computing. *Perceptual and Motor Skills*, 72(1), 195-202. <https://doi.org/10.2466/pms.1991.72.1.195>
Number of Citations: 38
114. Goldsmith, R. E., & Kerr, J. R. (1991). Entrepreneurship and Adaption-Innovation Theory. *Technovation*, 11(6), 373-382. [https://doi.org/10.1016/0166-4972\(91\)90019-Z](https://doi.org/10.1016/0166-4972(91)90019-Z)
Number of Citations: 109
115. Gordon, V. Z. (1991). Successful Careers and Cognitive Style: A Follow-Up Study of Childhood Family Discontinuity. *Psychological Reports*, 69, 1071–1074.
<https://doi.org/10.2466/pr0.1991.69.3f.1071>
Number of Citations: 1
116. Holland, P. A., Bowskill, I., & Bailey, A. (1991). Adaptors and Innovators: Selection Versus Induction. *Psychological Reports*, 68(3) 1283-1290.
<https://doi.org/10.2466/pr0.1991.68.3c.1283>
Number of Citations: 30
117. Mudd, S., & Kubes, M. (1991). On Straw Men and Style(s): A Reply to Arbet. *Studia Psychologica*, 33(44989), 181-183. <https://psycnet.apa.org/record/1993-01464-001>
118. Palmer, J. (1991). Scientists and Information: II. Personal Factors in Information Behaviour. *Journal of Documentation*, 47(3), 254-275. <https://doi.org/10.1108/eb026880>
Number of Citations: 146
119. Prato Previde, G. (1991). Stili Cognitivi, Comportamento e Comunicazione. *La Comunicazione Nell'era Post-Industriale*, 129-140.
Number of Citations: 5
120. Prato Previde, G. (1991). Italian Adaptors and Innovators: Is Cognitive Style Underlying Culture?. *Personality and Individual Differences*, 12(1), 1-10. [https://doi.org/10.1016/0191-8869\(91\)90125-U](https://doi.org/10.1016/0191-8869(91)90125-U)
Number of Citations: 39
121. Puccio, G. J. (1991). William Duff's Eighteenth Century Examination of Original Genius and Its Relationship to Contemporary Creativity Research. *Journal of Creative Behavior*, 25(1), 1-10.
<https://eric.ed.gov/?id=EJ439604>
Number of Citations: 22

122. Wegsten, J. (1991). Adaptors and Innovators: Identifying and Understanding Key Problem Solving Styles. *21st European Small Business Seminar*.
123. White, B., & Cox, C. (1991). A Comparison of the Characteristics of Female Managers and Female Entrepreneurs. *Women in Management Review*, 6(2), 17-24.
<https://doi.org/10.1108/09649429110002265>
Number of Citations: 17
124. Foxall, G. R. (1992). Gender Differences in Cognitive Styles of MBA Students in Three Countries. *Psychological Reports*, 70(1), 169-170. <https://doi.org/10.2466/PRO.70.1.169-170>
Number of Citations: 8
125. Foxall, G. R., & Hackett, P. M. W. (1992). Cognitive Style and Extent of Computer Use in Organizations: Relevance of Sufficiency of Originality, Efficiency and Rule Conformity. *Perceptual & Motor Skills*, 74(2), 491-497. <https://doi.org/10.2466/pms.1992.74.2.491>
Number of Citations: 30
126. Foxall, G. R., & Hackett, P. M. W. (1992). The Factor Structure and Construct Validity of the Kirton Adaption-Innovation Inventory. *Personality and Individual Differences*, 13(9), 967-975.
[https://doi.org/10.1016/0191-8869\(92\)90130-H](https://doi.org/10.1016/0191-8869(92)90130-H)
Number of Citations: 101
127. Foxall, G. R., Payne, A. F., & Walters, D. A. (1992). Adaptive-Innovative Cognitive Styles of Australian Managers. *Australian Psychologist*, 118-122.
<https://doi.org/10.1080/00050069208257592>
Number of Citations: 19
128. Hammerschmidt, P. K., & Jennings, A. C. (1992). The Impact of Personality Characteristics on Leadership Effectiveness Ratings, 469-475.
Number of Citations: 15
129. Isaksen, S. G., Dorval, K. B., & Kaufmann, G. (1992). Mode of Symbolic Representation and Cognitive Style. *Imagination, Cognition and Personality*, 11(3), 271.
<https://doi.org/10.2190/5WEF-BT3J-HWY0-9P9L>
Number of Citations: 29
130. Kubes, M. (1992). Cognitive Style and Interpersonal Behaviour: The KAI and Schutz's Firo-B Inventories. *Psychology, International Journal of Human Behaviour*, 29(2), 33 -38.
https://www.researchgate.net/publication/232549297_Cognitive_style_and_interpersonal_be_haviour_The_Kirton_Adaption-Innovation_and_Schutz's_FIRO-B_inventories
Number of Citations: 39
131. Kubes, M., & Spillerova, D. (1992). Dynamics of Innovation: Understanding and Influencing Communication Behaviours. *Creativity and Innovation Management*, 1(1), 33-40.
<https://doi.org/10.1111/j.1467-8691.1992.tb00019.x>
Number of Citations: 10
132. Marcus, A. (1992). Adaption-Innovation Cognitive Style and Problem Coping. *Studia Psychologica*, 34(1), 85-92. <https://psycnet.apa.org/record/1993-11627-001>
Number of Citations: 2

133. McNeilly, K. M., & Goldsmith, R. E. (1992). The Moderating Effect of Sales Manager's Approach to Problem Solving on the Salesperson Satisfaction/Intention to Leave Relationship. *Journal of Social Behavior and Personality*, 7(1), 139-150.
<https://www.proquest.com/docview/1292302535?pq-origsite=gscholar&fromopenview=true&imgSeq=1>
Number of Citations: 12
134. Nias, D. (1992). Review of Adaptors and Innovators: Styles of Creativity and Problem Solving. *Personality Individual Differences*, 13(12). [https://doi.org/10.1016/0191-8869\(92\)90187-T](https://doi.org/10.1016/0191-8869(92)90187-T)
Number of Citations: 358
135. Rickards, T., & Puccio, G. (1992). Problem finding, idea finding and implementation: An exploratory model for investigating small-group problem-solving. *Routledge*.
Number of Citations: 26
136. Vicere, A. A. (1992). The Strategic Leadership Imperative for Executive Development. *Human Resource Planning*, 15(1), 15-31. <https://www.proquest.com/docview/224589227?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 52
137. Adams, C. E (1993). Innovative behavior in nurse executives. *Nursing Management*, 25(5), 44-50. <https://doi.org/10.1097/00006247-199405000-00008>
Number of Citations: 22
138. Adams, C. E. (1993). The Impact of Problem-Solving Styles of Nurse Executives and Executive Officers on Tenure. *JONA: The Journal of Nursing Administration*, 23(12), 38 43.
<https://doi.org/10.1097/00005110-199312000-00010>
Number of Citations: 12
139. Buttner, E. H., & Gryskiewicz, N. (1993). Entrepreneurs' Problem-Solving Styles: An Empirical Study Using the Kirton Adaption/Innovation Theory. *Journal of Small Business Management*, 31(3) 22-31. https://www.researchgate.net/profile/E-Holly-Buttner/publication/285897938_Entrepreneur's_Problem-Solving_Styles_An_Empirical_Study_Using_the_Kirton_AdaptationInnovation_Theory/links/5c70495e299bf1268d1e037f/Entrepreneurs-Problem-Solving-Styles-An-Empirical-Study-Using-the-Kirton-Adaptation-Innovation-Theory.pdf
Number of Citations: 274
140. Capobianco, S., & Sutherland-Green, L. (1993). Leadership Effectiveness and the Adaption Innovation Cognitive Style. *American Psychological Society Convention*.
141. Clapp, R. G. (1993). The Stability of Cognitive Style in Adults: A Longitudinal Study of the KAI. *Psychological Reports*, 73(3), 1235-1245. <https://doi.org/10.2466/pr0.1993.73.3f.1235>
Number of Citations: 112
142. Foxall, G. R. (1993). The Influence of Cognitive Style on Consumers' Variety Seeking among Food Innovations. *British Food Journal*, 95(9), 32-36. <https://doi.org/10.1108/00070709310045068>
Number of Citations: 29

143. Foxall, G. R., & Bhate, S. (1993). Cognitive Style and Use-innovativeness for Applications Software in Home Computing: Implications for New Product Strategy. *Technovation*, 13(5), 311-323. [https://doi.org/10.1016/0166-4972\(93\)90004-F](https://doi.org/10.1016/0166-4972(93)90004-F)
Number of Citations: 39
144. Foxall, G. R., & Bhate, S. (1993). Cognitive Styles and Personal Involvement of Market Initiators for "Healthy" Food Brands: Implications for Adoption Theory. *Journal of Economic Psychology*, 14(1), 33-56. [https://doi.org/10.1016/0167-4870\(93\)90039-N](https://doi.org/10.1016/0167-4870(93)90039-N)
Number of Citations: 81
145. Foxall, G. R., & Bhate, S. (1993). Cognitive Style and Use-innovativeness for Applications Software in Home Computing: Implications for New Product Strategy. *Technovation*, 13(5), 311-323. [https://doi.org/10.1016/0166-4972\(93\)90004-F](https://doi.org/10.1016/0166-4972(93)90004-F)
Number of Citations: 39
146. Foxall, G. R., & Bhate, S. (1993). Cognitive Style and Personal Involvement as Explicators of Innovative Purchasing of "healthy" Food Brands. *European Journal of Marketing*, 27(2), 5-16. <https://doi.org/10.1108/03090569310026376>
Number of Citations: 119
147. Hill, K. G., & Amabile, T. (1993). A Social Psychological Perspective on Creativity: Intrinsic Motivation and Creativity in the Classroom and Workplace. *Ablex Publishing Corporation*. https://books.google.com/books/about/The_Emergence_of_a_Discipline_Understand.html?id=ThTavbXqa0YC
Number of Citations: 110
148. Isaksen, S. G., & Dorval, B. (1993). Towards an Improved Understanding of Creativity within People: the Level-Style Distinction. *Ablex Publishing Corporation*, 299-330. <http://www.innoconsulting.com.ar/html/pdf/terceros/Creativity-Level-Style -Distinction.pdf>
Number of Citations: 86
149. Isaksen, S. G., & Puccio, G. J., & Treffinger, D. J. (1993). An Ecological Approach to Creativity Research: Profiling for Creative Problem-Solving. *Journal of Creative Behavior*, 27(3), 149-170. <https://doi.org/10.1002/j.2162-6057.1993.tb00704.x>
Number of Citations: 250
150. Jacobson, C. M. (1993). Cognitive styles of creativity: relations of scores on the Kirton Adaption-Innovation Inventory and the Myers-Briggs Type Indicator among managers in USA. *Psychological Reports*, 72(3), 1131-1138. <https://doi.org/10.2466/pr0.1993.72.3c.1131>
Number of Citations: 97
151. Kaufmann, G. (1993). The Logical Structure of Creativity Concepts: A Conceptual Argument for Creativity as a Coherent Discipline. *Ablex Publishing Corporation*.
Number of Citations: 18
152. Mundy, V. A., & Mullany, M. J. (1993). An Investigation into the Changes in User Satisfaction during the Early Part of Systems Implementation: A Pilot Study.
Number of Citations: 2

153. Murdock, M. C., Isaksen, S. G., & Lauer, K. J. (1993). Creativity Training and the Stability and Internal Consistency of the Kirton Adaption-Innovation Inventory. *Psychological Reports*, 72(3), 1123-1130. <https://doi.org/10.2466/pr0.1993.72.3c.1123>
Number of Citations: 48
154. Pettigrew, A. C., & King, M. O. (1993). A Comparison between Scores on Kirton's Inventory for Nursing Students and a General Student Population. *Psychological Reports*, 73(1), 339-345. <https://doi.org/10.2466/pr0.1993.73.1.339>
Number of Citations: 22
155. Puccio, G. J., Talbot, R. J., & Joniak, A. J. (1993). Person-environment fit: using commensurate scales to predict student stress. *The British Journal Of Educational Psychology*, 63 part 3, 457-468. <https://doi.org/10.1111/j.2044-8279.1993.tb01071.x>
Number of Citations: 28
156. Rosenfeld, R. B., Winger-Bearskin, M., DeMarco, D., & Braun, C. (1993). Entrepreneurs: Who are they and how do we find them? A KAI Study. *1992 International Creativity & Innovation Networking Conference*, 45-51.
https://books.google.com/books?id=gSB_svoS4koC&pg=PA45&lpg=PA45&dq=,+Entrepreneurs:+Who+are+they+and+how+do+we+find+them?+A+KAI+Study&source=bl&ots=67O6MwR1ye&sig=ACfU3U0_UpWKFLUSXalHYUBXP7UKnWaGgg&hl=en&sa=X&ved=2ahUKEwjNqtnBr4XhAhXCq1kKHWPkDuIQ6AEwC
Number of Citations: 3
157. Rosenfeld, R. B., Winger-Bearskin, M., Marcic, D., & Braun, C. (1993). Delineating entrepreneurs' styles: application of Adaption-Innovation subscales. *Psychological Reports*, 72(1), 287-298. <https://doi.org/10.2466/pr0.1993.72.1.287>
Number of Citations: 37
158. Selby, E. C., & Treffinger, D. J. (1993). Styles of Adaptive and Innovative Creativity Among 8th Graders. *Learning Styles Network*, 14(3), 4-5.
Number of Citations: 5
159. Selby, E. C., Treffinger, D. J., Isaksen, S. G., & Powers, S. V. (1993). Use of the Kirton Adaption-Innovation Inventory with Middle School Students. *The Journal of Creative Behavior*, 27(4), 223-235. <https://doi.org/10.1002/j.2162-6057.1993.tb00710.x>
Number of Citations: 48
160. Synoground, G., & Adams, C. (1993). Problem Solving Styles of School Nurses. *Journal of School Nursing*, 9(3), 9-12. <https://europepmc.org/abstract/med/8241691>
Number of Citations: 6
161. Tsui, J. (1993). Tolerance for Ambiguity, Uncertainty Audit Qualifications and Bankers' Perceptions. *Psychological Reports*, 72(3), 915-919. <https://doi.org/10.2466/pr0.1993.72.3.915>
Number of Citations: 60
162. Adams, C. E. (1994). The Impact of Problem-Solving Styles of NE-CEO Pairs on Nurse Executive Effectiveness. *JONA: The Journal of Nursing Administration*, 24(11), 17-22.
<https://doi.org/10.1097/00005110-199411000-00006>
Number of Citations: 11

163. Capobianco, S., & Moore, S. (1994). The Relationship between Five-Factor Personality Characteristics and the Adaption-Innovation Cognitive Style. *American Psychological Society Annual Conference*.
164. Fleenor, J. W., & Taylor, S. (1994). Construct Validity of Three Self-Report Measures of Creativity. *Educational & Psychological Measurement*, 54(2), 464-470.
<https://doi.org/10.1177/0013164494054002021>
Number of Citations: 82
165. Foxall, G. R. (1994). Consumer Initiators: Adaptors and Innovators. *British Journal of Management*, 5, 3-12. <https://doi.org/10.1111/j.1467-8551.1994.tb00125.x>
Number of Citations: 108
166. Foxall, G. R., & Hackett, P. M. W. (1994). Styles of Managerial Creativity: A Comparison of Adaption-Innovation in the United Kingdom, Australia and the United States. *British Journal of Management*, 5(2), 85-100. <https://doi.org/10.1111/j.1467-8551.1994.tb00070.x>
Number of Citations: 54
167. Hayes, J., & Allinson, C. W. (1994). Cognitive Style and its Relevance for Management Practice. *British Journal of Management*, 5(1), 53-71. <https://doi.org/10.1111/j.1467-8551.1994.tb00068.x>
Number of Citations: 457
168. Isaksen, S. G., Dorval, B., & Treffinger, D. J. (1994). Creative Approaches to Problem Solving. *Kendall Hunt Publishing*.
https://books.google.com/books/about/Creative_Approaches_to_Problem_Solving.html?id=ebjwenfQkaoC&source=kp_book_description
Number of Citations: 738
169. Kabanoff, B., & Rossiter, J. R. (1994). Recent developments in applied creativity. *International Review of Industrial and Organizational Psychology*, 9(9), 293-297.
Number of Citations: 105
170. Kovacova, E. (1994). Personality and Social Characteristics of University Students and the Relations to creativity. *Universita Komenskeho Bratislave*.
171. Kubes, M. (1994). Introduction. *Routledge/International Thomson Business Press*.
172. Kubes, M., & Benkovic, P. (1994). Realities, Paradoxes and Perspectives of Human Resource Management in Eastern Europe: The Case of Czechoslovakia. *Routledge*, 178-193.
<https://catalogue.nla.gov.au/Record/181775>
Number of Citations: 43
173. Rickards, T., & Moger, S. T. (1994). Felix and Oscar Revisited: An Exploration of the Dynamics of a Real-life Odd Couple Work Relationship. *Journal of Applied Behavioral Science*, 30(1), 108-131.
<https://doi.org/10.1177/0021886394301008>
Number of Citations: 32
174. Roberts, W. (1994). Opening the Kirton on Team Work? *Transition*, 14-16.
175. Schroder, H. M. (1994). Managerial Competence and Style. *Routledge*.
https://books.google.com/books/about/Adaptors_and_Innovators.html?id=3hlCAAAAMAAJ

176. Taylor, J. A. (1994). Stability of schoolchildren's cognitive style: a longitudinal study of the Kirton Adaption-Innovation Inventory. *Psychological Reports*, 74(3), 1008-1010.
<https://doi.org/10.2466/pr0.1994.74.3.1008>
Number of Citations: 26
177. Thurbin, P. J. (1994). Implementing the Learning Organisation. *Pitman publishing*.
178. Tullet, A. D. (1994). Individual Preferences and Change. In B751 Managing Development and Change. *Professional Diploma in Management*.
179. Van der Molen, P. P. (1994). Adaption-Innovation and Changes in Social Structure: On the Anatomy of Catastrophe. *Routledge*.
https://books.google.com/books/about/Adaptors_and_Innovators.html?id=3hICAAAAMAAJ
Number of Citations: 41
180. Van Rooyen, J. (1994). Creativity: An Important Managerial Requirement: A South African Perspective. *The Myers-Briggs Type Indicator and Leadership: An International Research Conference*, 49-59.
Number of Citations: 7
181. Wright, L. (1994). Thinking Style Affects Stress of Change. *H. R. Monthly*, 28-29.
182. Axton, C., & Burney-Banfield, S. (1995). The Hand that Rocks the Rat: A Preferred Working Style of Animal Technicians. *Animals in Science: Perspectives on their Use, Care and Welfare Conference*.
183. Bagozzi, R. P., Foxall, G. R. (1995). Construct Validity and Generalizability of the KAI. *European Journal of Personality*, 1-23. <https://doi.org/10.1002/per.2410090303>
Number of Citations: 147
184. Clapp, R. G. (1995). Individual Style and its Effect on Safe Working Behaviour. *Rail Bulletin*, 46-47.
185. Fisher, S. G., Macrosson, W. D. K., & Walker, C. A. (1995). FIRO-B: The Power of Love and the Love of Power. *Psychological Reports*, 76(1), 195. <https://doi.org/10.2466/pr0.1995.76.1.195>
Number of Citations: 41
186. Foxall, G. R. (1995). Cognitive Styles of Consumer Initiators. *Technovation*, 15(5), 269-288.
[https://doi.org/10.1016/0166-4972\(95\)96600-X](https://doi.org/10.1016/0166-4972(95)96600-X)
Number of Citations: 193
187. Gelade, G. (1995). Creative Style and Divergent Production. *Journal of Creative Behaviour*, 29(1), 36-53. <https://doi.org/10.1002/j.2162-6057.1995.tb01422.x>
Number of Citations: 51
188. Gryskiewicz, N., & Tullar, W.L. (1995). The Relationship between Personality Type and Creativity Style among Managers. *Journal of Psychological Type*, 32, 30-35.
<https://psycnet.apa.org/record/1995-35149-001>
Number of Citations: 7
189. Gryskiewicz, N., Taylor, S., & Fleenor, J. (1995). Job Satisfaction and Creativity Style: An Unexpected Empirical Finding. *Creativity and Innovation Management*, 4(4), 258-261.
<https://doi.org/10.1111/j.1467-8691.1995.tb00231.x>

Number of Citations: 7

190. Kovacova, E. (1995). Kognitivene Styly Ako Sucast tvorivosti adolescentov. *Psychologia a patapsychologia dietata*, 30(1), 30-33.
191. Kubes, M. (1995). Personality and Creative Style: The Kirton Adaption-Innovation and Cattell's Sixteen Personality Factor Inventories. *Slovak Academic Press Ltd.*
Number of Citations: 2
192. Mudd, S. (1995). Kirton Adaptation-Innovation Theory: Organizational Implications. *Technovation*, 15(3), 165-175. [https://doi.org/10.1016/0166-4972\(95\)96617-3](https://doi.org/10.1016/0166-4972(95)96617-3)
Number of Citations: 19
193. Mudd, S. (1995). Suggestive Parallels between Kirton's A-I Theory of Creative Style and Koestler's Bisociative Theory of the Creative Act. *Journal of Creative Behavior*, 29(4), 240–254. <https://onlinelibrary.wiley.com/doi/pdf/10.1002/j.2162-6057.1995.tb01398.x>
Number of Citations: 18
194. Prato Previde, G. (1995). Stili Cognitivi e Leadership. *Risorse Umane in Azienda-O.S. Newsletter*, 45, 6-10.
195. Puccio, G. J., Joniak, A. J., & Talbot, R. J. (1995). Person-environment fit: examining the use of commensurate scales. *Psychological Reports*, 76(3), 931-938. <https://doi.org/10.2466/pr0.1995.76.3.931>
Number of Citations: 20
196. Puccio, G. J., Treffinger, D. J., & Talbot, R. J. (1995). Exploratory Examination of Relationships Between Creativity Styles and Creative Products. *Creativity Research Journal*, 8(2), 157. https://doi.org/10.1207/s15326934crj0802_4
Number of Citations: 136
197. Rickards, T., & Gaston, K. (1995). A re-examination of personal and group estimates of the Kirton Adaption-Innovation scores. *Psychological Reports*, (2), 491. <https://doi.org/10.2466/pr0.1995.77.2.491>
Number of Citations: 13
198. Tullett, A. D. (1995). The Adaptive-Innovative (A-I) Cognitive Styles of Male and Female Project Managers: Some Implications for the Management of Change. *Journal of Occupational & Organizational Psychology*, 68(4), 359-365. <https://doi.org/10.1111/j.2044-8325.1995.tb00593.x>
Number of Citations: 66
199. Blissett, S. E., & McGrath, R. E. (1996). The Relationship between Creativity and Interpersonal Problem-Solving Skills in Adults. *Journal of Creative Behavior*, 30(3), 173-182. <https://doi.org/10.1002/j.2162-6057.1996.tb00766.x>
Number of Citations: 49
200. Calvin, J. R. (1996). Adaptive and Innovative Leadership-Capacity Through Reflective Practice Research. *Futures Research Quarterly*, 12(3).

201. Foxall, G. R., & Minkes, A. L. (1996). Beyond Marketing: The Diffusion of Entrepreneurship in the Modern Corporation. *Journal of Strategic Marketing*, 4(2), 71- 93.
<https://doi.org/10.1080/096525496346902>
Number of Citations: 36
202. Hammerschmidt, P. K. (1996). The Kirton Adaption Innovation Inventory and Group Problem Solving Success Rates. *Journal of Creative Behavior*, 30(1), 61–74.
<https://doi.org/10.1002/j.2162-6057.1996.tb00758.x>
Number of Citations: 74
203. Kaufmann, G., Isaksen, S. G., & Lauer, K. (1996). Testing the “Glass Ceiling” Effect on Gender Differences in Upper Level Management: The Case of Innovator Orientation. *European Journal of Work and Organizational Psychology*, 5(1), 29-41.
<https://doi.org/10.1080/13594329608414837>
Number of Citations: 44
204. Kozon, A. (1996). Psychologicke fenomeny na trhu prace. *Praca a socialna politika*, 4(7), 7-8.
205. Mudd, S. (1996). Kirton's A-I theory: Evidence Bearing on the Style/Level and Factor Composition Issues. *British Journal of Psychology*, 87, 241-254. <https://doi.org/10.1111/j.2044-8295.1996.tb02588.x>
Number of Citations: 66
206. Paechter, C., & Head, J. (1996). Power and Gender in the Staffroom. *British Educational Research Journal*, 22(1), 57-69. <https://doi.org/10.1080/0141192960220104>
Number of Citations: 32
207. Skinner, N. F. (1996). Behavioral Implications of Adaption-Innovation: II. Adaption Innovation and Motivation for Uniqueness. *Social Behavior & Personality: An International Journal*, 24(3), 231-234. <https://doi.org/10.2224/sbp.1996.24.3.231>
Number of Citations: 21
208. Tullett, A. D. (1996). The Thinking Style of the Managers of Multiple Projects: Implications for Problem Solving When Managing Change. *International Journal of Project Management*, 14(5), 281-287. [https://doi.org/10.1016/0263-7863\(96\)84511-X](https://doi.org/10.1016/0263-7863(96)84511-X)
Number of Citations: 69
209. Kozon, A. (1997). Psychozocialme dosledky dlhodobejr mezamestnarnozti. *Praca a socialna politika*, 16-19.
210. Pettigrew, A. C., & King, M. O. (1997). Adaptors and Innovators: A Description of Staff Nurses. *Psychological Reports*, 81(1), 16-18. <https://doi.org/10.2466/pr0.1997.81.1.16>
Number of Citations: 4
211. Prato Previde, G., & Rotondi, P. (1997). Leading and Managing Change through Adaptors and Innovators. *Journal of Leadership Studies*, 3(3), 120–134.
<https://doi.org/10.1177/107179199700300312>
Number of Citations: 8
212. Talbot, R. J. (1997). Taking Style on Board (or how to get used to the idea of creative adaptors and uncreative innovators). *Creativity and Innovation Management*, 6(3), 177- 184.
<https://doi.org/10.1111/1467-8691.00066>

Number of Citations: 48

213. Tullet, A. D. (1997). Cognitive style: Not culture's consequence. *European Psychologist*, 2(3), 258-267. <https://doi.org/10.1027/1016-9040.2.3.258>

Number of Citations: 63

214. Tullett, A. D., & Davies, G. B. (1997). Cognitive style and affect: A comparison of the Kirton adaption-innovation and Schutz's fundamental interpersonal relations orientation behaviour inventories (KAI and FIRO-B). *Personality and Individual Differences*, 23(3), 479-485. [https://doi.org/10.1016/S0191-8869\(97\)80014-1](https://doi.org/10.1016/S0191-8869(97)80014-1)

Number of Citations: 31

215. Church, A. H., & Waclawski, J. (1998). The Relationship between Individual Personality Orientation and Executive Leadership Behaviour. *Journal of Occupational & Organizational Psychology*, 71(2), 99–125. <https://doi.org/10.1111/j.2044-8325.1998.tb00666.x>

Number of Citations: 298

216. Foxall, G., Leek, S., & Maddock, S. (1998). Cognitive Antecedents of Consumers' Willingness to Purchase Fish Rich in Polyunsaturated Fatty Acids (PUFA). *Appetite*, 30(3), 391–402. <https://doi.org/10.1006/appet.1998.0178>

Number of Citations: 49

217. Hayes, J., & Allinson, C. W. (1998). Cognitive Style and the Theory and Practice of Individual and Collective Learning in Organizations. *Human Relations*, 51(7), 847–871.

<https://doi.org/10.1177/001872679805100701>

Number of Citations: 675

218. Kozon, A. (1998). Psychosocialne maladujstovani uchadzaci o zamestnanie. *Efeta*, 6(4), 4-6.

219. Kubes, M. (1998). Adaptors and Innovators in Slovakia: Cognitive Style and Social Culture. *European Journal of Personality*, 12(3), 187–198. [https://doi.org/10.1002/\(SICI\)1099-0984\(199805/06\)12:3<187::AID-PER302>3.0.CO;2-9](https://doi.org/10.1002/(SICI)1099-0984(199805/06)12:3<187::AID-PER302>3.0.CO;2-9)

Number of Citations: 40

220. Leek, S., Maddock, S., & Foxall, G. (1998). Concept Testing an Unfamiliar Fish. *Qualitative Market Research: An International Journal*, 1(2), 77-87. <https://doi.org/10.1108/13522759810214253>

Number of Citations: 25

221. Salisbury, C., Bosanquet, N., Wilkinson, E., Bosanquet, A., & Hasler, J. (1998). The implementation of evidence-based medicine in general practice prescribing. *The British Journal of General Practice: The Journal of The Royal College Of General Practitioners*, 48(437), 1849-1852. <https://bjgp.org/content/48/437/1849.short>

Number of Citations: 65

222. Bhate, S. (1999). Cognitive Style Differences and their Impact on Responses to Message Sources. *Marketing Intelligence and Planning*, 17(6), 280-287. <https://doi.org/10.1108/02634509910293098>

Number of Citations: 13

223. Bobic, M., Davis, E., & Cunningham, R. (1999). The Kirton Adaptation-Innovation Inventory: Validity Issues, Practical Questions. *Review of Public Personnel Administration*, 19(2), 18–31. <https://doi.org/10.1177/0734371X9901900204>
Number of Citations: 105
224. Brinkman, D. J. (1999). Problem finding, creativity style and the musical compositions of high school students. *Journal of Creative Behaviour*, 13(3), 62-68. <https://doi.org/10.1002/j.2162-6057.1999.tb01038.x>
Number of Citations: 88
225. Buttner, E. H., & Grysiewicz, N. (1999). The Relationship between Styles of Creativity and Managerial Skills Assessment. *British Journal of Management*, 10(3), 228-238. <https://doi.org/10.1111/1467-8551.00129>
Number of Citations: 59
226. Foxall, G. R., & Bhate, S. (1999). Computer Use-Innovativeness: Cognition and Context. *International Journal of Technology Management*, 17, 157-172. <https://doi.org/10.1504/IJTM.1999.002705>
Number of Citations: 31
227. Foxall, G. R., & Szmigin, I. (1999). Adaption-Innovation and Domain-Specific Innovativeness. *Psychological Reports*, 84(3), 1029-1030. <https://doi.org/10.2466/pr0.1999.84.3.1029>
Number of Citations: 24
228. Isaksen, S. G., & Lauer, K. J. (1999). Relationship between cognitive style and individual psychological climate: Reflections on a previous study. *Studia Psychologica*, 41(3), 177- 192. <https://www.sav.sk/journals/psych/psy399.htm>
Number of Citations: 50
229. Isaksen, S. G., Lauer, K. J., & Ekvall, G. (1999). Situational Outlook Questionnaire: A Measure of the Climate for Creativity and Change. *Psychological Reports*, 58(2), 665- 674. <https://doi.org/10.2466/pr0.1999.85.2.665>
Number of Citations: 345
230. Korth, S. J., & Pettigrew, A. C. (1999). Adaptors and Innovators: Differing Approaches to Designing Organizational Change Interventions. *Psychological Reports*, 85(2), 633-645. <https://doi.org/10.2466/pr0.1999.85.2.633>
Number of Citations: 5
231. Tierney, P., Farmer, S. M., & Graen, G. B. (1999). An Examination of Leadership and Employee Creativity: The Relevance of Traits and Relationships. *Personnel Psychology*, 52(3), 591-620. <https://doi.org/10.1111/j.1744-6570.1999.tb00173.x>
Number of Citations: 2672
232. Ballard, B., Gipson, R., & Houle-Rutherford, D. (2000). Quality + "Creativity" = Complete Problem Solving. *ASQ World Conference on Quality and Improvement*, 755-765. <http://libproxy.lib.unc.edu/login?url=https://search-proquestcom.libproxy.lib.unc.edu/docview/214396407?accountid=14244>

233. Puccio, G. J., Talbot, R. J., & Joniak, A. J. (2000). Examining Creative Performance in the Workplace through a Person-Environment Fit Model. *The Journal of Creative Behavior*, 34(4), 227-297. <https://doi.org/10.1002/j.2162-6057.2000.tb01213.x>
Number of Citations: 68
234. Rickards, T., & Moger, S. (2000). Creative Leadership Processes in Project Team Development: An Alternative to Tuckman's Stage Model. *British Journal of Management*, 11(4), 273-283. <https://doi.org/10.1111/1467-8551.00173>
Number of Citations: 415
235. Slootman, M., & Van der Meer, J. D. (2000). Fase-synchrone Inrichting Voor Proces en Organisatie. *Bedrijfskundig Vakblad*, 37-40.
236. Chilton, M. A., & Hardgrave, W. C. (2001). Cognitive Style, the Work Environment, and Strain: The Case of Object-Oriented Developers. *Americas Conference on Information Systems (AMCIS)*. <https://aisel.aisnet.org/cgi/viewcontent.cgi?article=1688&context=amcis2001>
Number of Citations: 35
237. Hipple, J., Hardy, D., Wilson, S. A., & Michalski, J. (2001). Can Corporate Innovation Champions Survive? *Chemical Innovation*, 31(11), 14-22. <http://pubs.acs.org/subscribe/archive/ci/31/i11/html/11hipple.html>
Number of Citations: 20
238. Kurtzberg, T. R., & Amabile, T. M. (2001). From Guilford to Creative Synergy: Opening the Black Box of Team-Level Creativity. *Creativity Research Journal*, 13, 285-294. https://doi.org/10.1207/S15326934CRJ1334_06
Number of Citations: 740
239. Leek, S., Szmigin, I., & Carrington, M. (2001). Older Consumers and Food Innovation. *Journal of International Food & Agribusiness Marketing*, 12(1), 71-89. https://doi.org/10.1300/J047v12n01_04
Number of Citations: 31
240. Pounds, J., & Bailey, L. L. (2001). Cognitive Style and Learning: Performance of Adaptors and Innovators in a Novel Dynamic Task. *Journal of Applied Cognitive Psychology*, 15(5), 1-17. <https://doi.org/10.1002/acp.725>
Number of Citations: 25
241. Puccio, G. J., & Chimento, M. D. (2001). Implicit Theories of Creativity: Laypersons' Perceptions of the Creativity of Adaptors and Innovators. *Perceptual and Motor Skills*, 92(3). <https://doi.org/10.2466/pms.2001.92.3.675>
Number of Citations: 67
242. Buffinton, K. W., Jablokow, K. W., & Martin, K. A. (2002). Project Team Dynamics and Cognitive Style. *Engineering Management Journal*, 14(3), 25-32. <https://doi.org/10.1080/10429247.2002.1141517> 0
Number of Citations: 114
243. Gelade, G. A. (2002). Creative Style, Personality and Artistic Endeavor. *Genetic, Social, and General Psychology Monographs*, 128(3), 213-234. <https://www.proquest.com/docview/220132749?pq-origsite=gscholar&fromopenview=true>

Number of Citations: 146

244. Kozon, A. (2002). Labour Market and the Role of a New Employee in a Company's Strategy. *Personalistik-MZDA-PRACA*, 30-32.

245. Sim, E. R., & Wright, G. (2002). A Comparison of Adaption-Innovation Styles Between Information Systems Majors and Computer Science Majors. *Journal of Information Systems Education*, 13(1), 29-35. <https://aisel.aisnet.org/jise/vol13/iss1/5/>
Number of Citations: 25

246. Bobic, M., & Davis, W. (2003). A Kind Word for Theory X: Or Why So Many Newfangled Management Techniques Quickly Fail. *Journal of Public Administration Research and Theory: J-PART*, 13(3), 239-264. <http://www.jstor.org/stable/3525849>

Number of Citations: 138

247. Isaksen, S. G., Babij, B. J., & Lauer, K. J. (2003). Cognitive Styles in Creative Leadership Practices: Exploring the Relationship between Level and Style. *Psychological Reports*, 983-994.
<https://doi.org/10.2466/pr0.2003.93.3.983>

Number of Citations: 20

248. Isaksen, S. G., Lauer, K. J., & Wilson, G. V. (2003). An Examination of the Relationship Between Personality Type and Cognitive Style. *Creativity Research Journal*, 15(4), 343- 354.
https://doi.org/10.1207/S15326934CRJ1504_4

Number of Citations: 138

249. Rajah, K. (2003). Adaptor-Innovator Theory and Entrepreneurship Education in South Africa. *48th World International Council for Small Business Conference*.
<https://drive.google.com/file/d/0B9pfhVOKMWBQIRRdmx2Qm5PWGs/view>

250. Skinner, N. F., & Drake, J. M. (2003). Behavioral Implications of Adaption-Innovation: III. Adaption-Innovation, Achievement Motivation, and Academic Performance. *Social Behavior & Personality: An International Journal*, 31(1), 101-106.
<https://doi.org/10.2224/sbp.2003.31.1.101>

Number of Citations: 42

251. Skinner, N. F., Hutchinson, L., Lukenda, A., Drake, G., & Boucher, J. (2003). National Personality Characteristics: II. Adaption-Innovation in Canadian, American, and British Samples. *Psychological Reports*, 92(1), 21-22. <https://doi.org/10.2466/pr0.2003.92.1.21>
Number of Citations: 12

252. Barnhart, R. K. (2004). Adaption and Innovation in Flight Training – The Benefits of Cognitive Diversity.. *Journal of Aviation/Aerospace Education & Research*, 13(3), 19-26.
<https://commons.erau.edu/cgi/viewcontent.cgi?referer=https://www.google.com/&httpsrdir=1&article=1541&context=jaaer>

253. Evenson, K. (2004). Redefining F.E.A.R. – Maximizing Limited Resources with Unlimited Ideas. *Cameo Publications*.
https://books.google.com/books/about/Redefining_F_E_A_R.html?id=avoJAQAAMAAJ

254. Foxall, G. R. (2004). What Judges Maximize: Toward an Economic Psychology of the Judicial Utility Function. *Liverpool Law Review: A Journal of Contemporary Legal and Social Policy Issues*, 25(3), 177-194. <https://link.springer.com/article/10.1007/s10991-004-2877-9>

Number of Citations: 25

255. Gaynard, J. (2004). Differences between Thinking Styles & Application of the Understanding of this Difference to Project Management and Management in Times of Chaos. *4th Nordic Project Management Symposium*.

256. Hippel, J. (2004). What's your problem solving style? *Chemical Engineering Progress*, 100(8), 53-57.

<https://www.proquest.com/docview/221554594/EBBB44347E434669PQ/1?accountid=14826>

257. Mullany, M. J. (2004). The Impact of the Analyst-User Cognitive Gap on an Information System's Development Life Cycles: An Empirical Study. *17th Annual Conference of the National Advisory Committee on Computing Qualifications*. <https://www.semanticscholar.org/paper/The-impact-of-the-analyst-user-cognitive-gap-on-anMullany/742aa8d0b951a8683e878da60ccf4db99622688a>

Number of Citations: 1

258. Rieple, A. (2004). Understanding Why Your New Design Ideas Get Blocked. *Design Management Review*, 15(1), 36–42. <https://doi.org/10.1111/j.1948-7169.2004.tb00148.x>

Number of Citations: 19

259. Chilton, M. A. (2005). The Cognitive Environment among IT workers. *Information Age Publishing*, 105-135.

<https://books.google.com/books?id=dvgnDwAAQBAJ&lpg=PR4&ots=7Cp24JBJf3&dq=IT%20workers%20human%20capital%20issues%20in%20a%20knowledge-based%20environment&pg=PR4#v=onepage&q=IT%20workers,%20human%20capital%20issues%20in%20a%20knowledge-based%20enviro>

260. Chilton, M. A., Hardgrave, B. C., & Armstrong, D. J. (2005). Person-Job Cognitive Style Fit for Software Developers: The Effect on Strain and Performance. *Journal of Management Information Systems*, 22(2), 193–226. <https://doi.org/10.1080/07421222.2005.11045849>

Number of Citations: 193

261. Connolly, N., & O'Higgins, E. (2005). Cognitive Styles and Problem Solving: Finding the Balance. *Irish Academy of Management*.

262. Foster, J. (2005). Review of Adaption-Innovation: in the context of diversity and change. *Applied Cognitive Psychology*, 19, 671-672.

263. Jablakow, K. W. (2005). The catalytic nature of science: Implications for scientific problem solving in the 21st century. *Technology in Society*, 27(4), 531-549.

<https://doi.org/10.1016/j.techsoc.2005.08.006>

Number of Citations: 33

264. Jenkins, I. (2005). Response to Skinner, et al. on “national personality characteristics: II. Adaption-innovation in Canadian, American, and British samples.”. *Psychological Reports*, 97(1), 107-108. <https://doi.org/10.2466/pr0.97.1.107-108>

Number of Citations: 12

265. Mitchell, T., & Cahill, A. M. (2005). Cognitive Style and Plebe Turnover at the U.S. Naval Academy. *Perceptual and Motor Skills*, 101(1), 55-62. <https://doi.org/10.2466/pms.101.1.55-62>

Number of Citations: 10

266. Connolly, N. (2006). The Effect of Cognitive Style on Intra Group Collaboration. *American Academy of Management*.
267. Jablokow, K. W., & Booth, D. E. (2006). The impact and management of cognitive gap in high performance product development organizations. *Journal of Engineering and Technology Management (JET-M)*, 23(4), 313-336. <https://doi.org/10.1016/j.jengtecman.2006.08.003>
Number of Citations: 101
268. López-Mesa, B., & Thompson, G. (2006). On the Significance of Cognitive Style and the Selection of Appropriate Design Methods. *Journal of Engineering Design*, 17(4), 371- 386.
<https://doi.org/10.1080/09544820500274100>
Number of Citations: 62
269. Risov, M. (2006). Dependent Scores within KIA and MBTI Instruments. *Midwestern SAS User Group*. <https://www.mwsug.org/proceedings/2006/stats/MWSUG-2006-SD04.pdf>
270. Stoyanov, S., & Kirschner, P. (2006). The ‘Paradox of Knowledge Structure’: Implications for Learning to Solve Ill-Structured Problems. *Cognition and Exploratory Learning in Digital Age*, 129-135.
[https://www.academia.edu/2723303/THE PARADOX_OF KNOWLEDGE_STRUCTURE_IMPLICATIONS FOR LEARNING TO SOLVE_ILL-STRUCTURED PROBLEMS](https://www.academia.edu/2723303/THE_PARADOX_OF KNOWLEDGE_STRUCTURE_IMPLICATIONS_FOR_LEARNING_TO_SOLVE_ILL-STRUCTURED_PROBLEMS)
Number of Citations: 46
271. Wang, H.-C., Pallister, J. G., & Foxall, G. R. (2006). Innovativeness and Involvement as Determinants of Website Loyalty: I. A test of the style/involvement model in the context of Internet buying. *Technovation*, 26(12), 1357–1365.
<https://doi.org/10.1016/j.technovation.2005.11.004>
Number of Citations: 66
272. Wang, H.-C., Pallister, J. G., & Foxall, G. R. (2006). Innovativeness and Involvement as Determinants of Website Loyalty: II. Determinants of consumer loyalty in B2C e commerce. *Technovation*, 26(12), 1366-1373. <https://doi.org/10.1016/j.technovation.2005.11.003>
Number of Citations: 120
273. Wang, H.-C., Pallister, J. G., & Foxall, G. R. (2006). Innovativeness and Involvement as Determinants of Website Loyalty: III. Theoretical and Managerial Contributions. *Technovation*, 26(12), 1374–1383. <https://doi.org/10.1016/j.technovation.2005.11.002>
Number of Citations: 62
274. Brodeur, C. W. (2007). Kirton’s Adaption-Innovation Theory: A Critique of a Group Theory found in Clinical Psychology that could improve the Management of Team Diversity in all Disciplines. *Interdisciplinary Network for Group Research (INgroup) conference*.

275. Brodeur, C. W. (2007). Reducing Conflict and Increasing Productivity within International Extension and Agricultural Teams using Kirton's Adaption-Innovation (KAI) Theory. *Association for International Agricultural and Extension Education (A.I.E.E.)*, () 24-35.
https://www.researchgate.net/profile/Cheri-Brodeur-2/publication/237714998_Reducing_Conflict_and_Increasing_Productivity_Within_International_Extension_and_Agricultural_Teams_Using_Kirton's_Adaption-Innovation_KAI_Theory/links/54ca80580cf2c70ce521f67e/Red
Number of Citations: 3
276. Flanagan, H. (2007). Review of Adaptors and Innovators: Styles Creativity and Problem Solving. *Health Services Management Research*, 20(4), 279-280.
277. Jablokow, K. W. (2007). Engineers as problem-solving leaders: embracing the humanities. *IEEE Technology and Society Magazine*, 26(4), 29-35. <https://doi.org/10.1109/MTS.2007.911075>
Number of Citations: 29
278. Kraska, M., & Harris, S. (2007). Cognitive and Teaching Style Preferences of Officers Attending the Air Force Reserve Officer Training Instructor Course. *Journal of Industrial Teacher Education*, 44(1), 5-24.
<https://ir.library.illinoisstate.edu/cgi/viewcontent.cgi?article=1122&context=iste>
Number of Citations: 8
279. Pallister, J. G., Wang, H.-C., & Foxall, G. R. (2007). An Application of the Style/Involvement Model to Financial Services. *Technovation*, 27(0) 78-88.
<https://doi.org/10.1016/j.technovation.2005.10.001>
Number of Citations: 39
280. Scott, S. (2007). Team Performance and the Problem Solving Approach. *Journal of Industrial Technology*, 23(4), 1-7. <https://www.iastatedigitalpress.com/itmae/article/id/14210/>
Number of Citations: 11
281. Stoyanov, S., & Kirschner, P. (2007). Effect of Problem Solving Support and Cognitive Styles on Idea Generation: Implications for Technology-Enhanced Learning. *Journal of Research on Technology in Education*, 40(1), 49-63. <https://doi.org/10.1080/15391523.2007.10782496>
Number of Citations: 46
282. Friedel, C. R., & Hatala, J. P. (2008). Incorporating Problem Solving Theory and Social Capital Theory to Improve Entrepreneurial Goal Attainment. *24th annual conference of the Association for International Agricultural and Extension Education*.
https://www.researchgate.net/profile/Curtis_Friedel/publication/228654669_Incorporating_Problem_Solving_Theory_and_Social_Capital_Theory_to_Improve_Entrepreneurial_Goal_Attainment/links/55e45b7508aecb1a7ccaace5.pdf
Number of Citations: 6
283. Friedel, C., Irani, T., Rhoades, E., Fuhrman, N., & Gallo, M. (2008). It's in the Genes: Exploring Relationships between Critical Thinking and Problem Solving in Undergraduate Agri-Science Students' Solutions to Problems in Mendelian Genetics. *Journal of Agricultural Education*, 49(4), 25-37. <https://doi.org/10.5032/jae.2008.04025>
Number of Citations: 76

284. Jablokow, K. W. (2008). Developing Problem Solving Leadership: A Cognitive Approach. *Int. J. Engng Ed.*, 25(5), 936-954.
https://www.researchgate.net/publication/233691102_Developing_Problem_Solving_Leadership_A_Cognitive_Approach
Number of Citations: 62
285. Jablokow, K. W., & DeCristoforo, D. (2008). Sorting Out Creativity in Design Assessment. *2008 ASEE Annual Conference and Exposition*.
https://www.researchgate.net/publication/287322396_Sorting_out_creativity_in_design_assessment
Number of Citations: 6
286. Johnson, K. L., Danis, W. M., & Dollinger, M. J. (2008). Are You an Innovator or Adaptor? The Impact of Cognitive Propensity on Venture Expectations and Outcomes. *New England Journal of Entrepreneurship*, 11(2), 29-45. <https://doi.org/10.1108/NEJE-11-02-2008-B003>
Number of Citations: 39
287. Ruckthum, V., & Clapp, R. (2008). Using Individual Creativity to Improve the Performance of Large Organisations. *AU-GSB e-journal*, 1(1), 38-46.
<http://www.assumptionjournal.au.edu/index.php/AU-GSB/article/view/382/336>
Number of Citations: 1
288. Friedel, C. R., & Rudd, R. D. (2009). Relationships between Students' Engagement and the Dissimilar Cognitive Styles of their Undergraduate Instructors. *Career and Technical Education Research*, 34(1), 21-45. <https://doi.org/10.5328/CTER34.1.21>
Number of Citations: 15
289. Jablokow, K., & Vercellone-Smith, P., & Richmond, S. S. (2009). Exploring Cognitive Diversity and The Level Style Distinction From A Problem Solving Perspective. *ASEE 2009 Annual Conference & Exposition*, 22. 10.18260/1-2--4833
290. Nathans, H., & Van der Meer, H. (2009). The Enneagram and Styles of Problem Solving. *Enneagram Journal*, 2(1), 62–80.
<https://www.proquest.com/openview/f05f72eeb3fbb102d50da1bd5fa1fffb/1?pq-origsite=gscholar&cbl=60372>
Number of Citations: 8
291. Skinner, N. F., & Iaboni, K. N. (2009). Personality Implications of Adaption-Innovation: IV. Cognitive Style as a Predictor of Marital Success. *Social Behavior and Personality: An International Journal*, 41(2), 1111-1116. <https://doi.org/10.2224/sbp.2009.37.8.1111>
Number of Citations: 8
292. Stum, J. (2009). Kirton's Adaption-Innovation Theory: Managing Cognitive Styles in Times of Diversity and Change. *Emerging Leadership Journeys*, 66-78.
<https://pdfs.semanticscholar.org/25b9/017bc53f30f202bde1769e4a440703d67081.pdf>
Number of Citations: 101
293. Chamberlain, G. P. (2010). Understanding Strategy. *CreateSpace Independent Publishing Platform*. <https://www.abebooks.com/9781450517454/Understanding-Strategy-Geoffrey-P-Chamberlain-1450517455/plp>

294. Chilton, M. A., Hardgrave, B. C., & Armstrong, D. J. (2010). Performance and Strain Levels of IT Workers Engaged in Rapidly Changing Environments: A Person-Job Fit Perspective. *The DATA BASE for Advances in Information Systems*, 41(1), 8-35.
<https://doi.org/10.1145/1719051.1719053>
Number of Citations: 56
295. Jablokow, K., Jablokow, A., & Seasock, C. T. (2010). IT Leadership from a Problem Solving Perspective. *Information Technology & Management*, 11(3), 107–122.
<https://doi.org/10.1007/s10799-010-0071-4>
Number of Citations: 32
296. Samuel, P., & Jablokow, K. (2010). Psychological Inertia and the Role of Idea Generation Techniques in the Early Stages of Engineering Design. *Mid Atlantic ASEE Conference: American Society of Engineering Education*.
https://www.researchgate.net/publication/266493664_Psychological_Inertia_and_the_Role_of_Idea_Generation_Techniques_in_the_Early_Stages_of_Engineering_Design
Number of Citations: 17
297. Foxall, G. R., & Yani-De-soriano, M. (2011). Influence of Reinforcement Contingencies and Cognitive Styles on Affective Responses: An Examination of Rolls' Theory of Emotion in the Context of Consumer Choice. *Journal of Applied Social Psychology*, 41(1), 2508-2537.
<https://doi.org/10.1111/j.1559-1816.2011.00823.x>
Number of Citations: 24
298. Foxall, G. R., Doyle, J. R., Yani-de-Soriano, M., & Wells, V. K. (2011). Contexts and Individual Differences as Influences on Consumers' Delay Discounting. *The Psychological Record*, 599-612.
<https://doi.org/10.1007/BF03395779>
Number of Citations: 21
299. Jablokow, K. W., & Samuel, P. A. (2011). A Cognition-Based Classification Scheme for Design Techniques. *ASEE 2011 International Conference on Engineering Education*.
<https://doi.org/10.18260/1-2--17302>
Number of Citations: 2
300. Jablokow, K., & Vercellone-Smith, P. (2011). The Impact of Cognitive Style on Social Networks in On-Line Discussions. *Advances in Engineering Education: special e-learning edition*, 1-29.
<https://eric.ed.gov/?id=EJ1076111>
Number of Citations: 8
301. Rajah, K., & Botha, A. C. (2011). The Use of Adaption-Innovation Theory as a Measure of Change in Personal Style Following Short, Sharp Interventions: A Case Study. *Fifth International Business Conference*.
302. Samuel, P., & Jablokow, K. (2011). Toward an Adaption-Innovation Strategy for Engineering Design. *International Conference on Engineering Design*.
https://www.researchgate.net/publication/289573842_Toward_an_adaption-innovation_strategy_for_engineering_design
Number of Citations: 20

303. Von Wittich, D., & Antonakis, J. (2011). The KAI Cognitive Style Inventory: Was it Personality All Along? *Personality and Individual Differences*, 50(7), 1044-1049.
<https://doi.org/10.1016/j.paid.2011.01.022>
Number of Citations: 61
304. Buksnyte-Marmiene, L., Kovalcikiene, K., & Ciunyte, A. (2012). Relationships between the Big Five Personality Traits and Cognitive Style. *International Journal of Psychology: A Biopsychosocial Approach*. <http://www.psyjournal.vdu.lt/wp/2012-no- 10/relationships-between-the-big-five-personality-trait-and-cognitive-style/>
Number of Citations: 42
305. DeFranco, J. F., Jablakow, K. W., Bilen, S. G., & Gordon, A. (2012). The Impact of Cognitive Style on Concept Mapping: Visualizing Variations in the Structure of Ideas. *ASEE 2012 International Conference on Engineering Education*, 1-17. <https://doi.org/10.18260/1-2--22067>
Number of Citations: 18
306. Kilicay-Ergin, N. H., & Jablakow, K. W. (2012). Problem-Solving Variability in Cognitive Architectures. *IEEE Transactions on Systems, Man and Cybernetics*, 42(6), 1231-1242.
<https://doi.org/10.1109/TSMCC.2012.2201469>
Number of Citations: 5
307. Samms, C. L., & Friedel, C. R. (2012). Relationship between Dissimilar Cognitive Styles and Use of Learning Strategies in Undergraduate Students. *Academy of Educational Leadership Journal*, 16(3), 113-130. <https://www.questia.com/library/journal/1P3-2998126921/cognitive-style-differences-and-student-coping-behavior>
Number of Citations: 19
308. Vercellone-Smith, P., Jablakow, J., & Friedel, C. (2012). Characterizing communication networks in a web-based classroom: Cognitive styles and linguistic behavior of self organizing groups in online discussions. *Computers and Education*, 59(2), 222-235.
<https://doi.org/10.1016/j.compedu.2012.01.006>
Number of Citations: 9
309. Samms, C., & Friedel, C. R. (2013). Cognitive Style Differences and Student Coping Behavior. *Academy of Educational Leadership Journal*, 17(1), 85-101.
https://www.researchgate.net/profile/Barbara-Wheeling/publication/282251104_Determinants_of_Major_Field_Test_MFT_Score_for_Graduating_Seniors_of_a_Business_School_in_a_Small_Mid-Western_University/links/5609740908ae840a08d3abda/Determinants-of-Major-Field
Number of Citations: 15
310. Skinner, N., & Fox-Francoeur, C. (2013). Personality Implications of Adaption-Innovation: VI. Adaption-Innovation as a Predictor of Disease Proneness. *Social Behavior & Personality: An International Journal*, 37(8), 223-227. <https://doi.org/10.2224/sbp.2013.41.2.223>
Number of Citations: 6
311. Foxall, G. R. (2014). Cognitive Requirements of Competing Neuro-Behavioral Decision Systems: Some Implications of Temporal Horizon for Managerial Behavior in Organizations. *Frontiers in Human Neuroscience*, (8), 1-17. <https://doi.org/10.3389/fnhum.2014.00184>
Number of Citations: 30

312. Friedel, C. (2014). The Value of Adaption and Innovation as a Function of Diversity. *IGI Global*, 63-81. <https://doi.org/10.4018/978-1-4666-6006-9.ch004>
Number of Citations: 12
313. Kozhevnikov, M., Evans, C., & Kosslyn, S. M. (2014). Cognitive Style as Environmentally Sensitive Individual Differences in Cognition: A Modern Synthesis and Applications in Education, Business, and Management. *Psychological Science in the Public Interest*, 15(1), 3-33. <https://doi.org/10.1177/1529100614525555>
Number of Citations: 292
314. Silk, E. M., Daly, S. R., Jablokow, K. W., Yilmaz, S., & Rosenberg, M. N. (2014). The Design Problem Framework: Using Adaption-Innovation Theory to Construct Design Problem Statements. *American Society of Engineering Education*.
Number of Citations: 40
315. Connolly, N. (2015). Edison and Einstein: The Influence of Problem-Solving Styles on Knowledge Sharing in Life-Science and ICT Teams. *Level3*, 12(1), 1-11. <https://doi.org/10.21427/D7SM8K>
316. Jablokow, K. W., & Teerlink, W., & Yilmaz, S., & Daly, S. R., & Silk, E. M. (2015). The Impact of Teaming and Cognitive Style on Student Perceptions of Design Ideation Outcomes. *ASEE 2015 Annual Conference & Exposition*, 2(3). <https://doi.org/10.18260/p.24885>
Number of Citations: 27
317. Jablokow, K. W., DeFranco, J. F., Richmond, S. S., Piovoso, M. J., & Bilén, S. G. (2015). Cognitive Style and Concept Mapping Performance. *Journal of Engineering Education*, 104(3), 303-325. <https://doi.org/10.1002/jee.20076>
Number of Citations: 40
318. Jiang, L., & Sun, H. (2015). Dark Side of Personality and Innovation with IT. *European Conference on Computer Systems*. https://aisel.aisnet.org/ecis2015_rip/67
Number of Citations: 1
319. Foxall, G. R. (2016). Metacognitive Control of Categorical Neurobehavioral Decision Systems. *Frontiers in Psychology*, 7. <https://doi.org/10.3389/fpsyg.2016.00170>
Number of Citations: 23
320. Friedel, C. R., Clegorne, N. A., Kaufman, E. K., Seibel, M. M., & Anderson, J. C. (2016). Connecting Leadership with Preferences Toward Adaption and Innovation. *Journal of Leadership Studies*, 10(1), 37-39. <https://doi.org/10.1002/jls.21437>
Number of Citations: 6
321. Bush, S. A., Friedel, C. R., Hoerbert, L. R., & Broyles, T. W. (2017). Connecting problem-solving style to peer evaluations of performance in secondary cooperative learning projects.. *Journal of Agricultural Education*, 58(2), 58(2), 35-49. <https://doi.org/10.5032/jae.2017.02035>
Number of Citations: 7
322. Ferguson, D., Ohland, M., Purzer, S., & Jablokow, K. W. (2017). Identifying the Characteristics of Engineering Innovativeness. *Engineering Studies*, 9(1), 45-73. <https://doi.org/10.1080/19378629.2017.1312419>
Number of Citations: 18

323. Friedel, C. R., Cletzer, D. A., Bush, S. A., & Barber, J. D. (2017). Relationships between eco-leadership and problem-solving styles of gifted and talented youth. *Journal of Leadership Education*, 16(4), 60-75. <https://doi:10.12806/V16/I4/R4>
Number of Citations: 10
324. Stoyanov, S., Jablokow, K., Rosas, S. R., Wopereis, I. G. J. H., & Kirschner, P. A. (2017). Concept mapping--An effective method for identifying diversity and congruity in cognitive style. *Evaluation and Program Planning*, 238-244.
<https://doi.org/10.1016/j.evalprogplan.2016.08.015>
Number of Citations: 16
325. Jablokow, K. W., Sonalkar, N., Edelman, J., Mabogunje, A., & Leifer, L. (2019). Investigating the Influence of Designers' Cognitive Characteristics and Interaction Behaviors in Design Concept Generation. *Journal of Mechanical Design*, 141(9), 141(9) . <https://doi.org/10.1115/1.4043316>
Number of Citations: 15
326. Lapp, S., Jablokow, K. W., & McComb, C. (2019). KABOOM: An Agent-Based Model for Simulating Cognitive Style in Team Problem Solving. *Design Science*, 5.
<https://doi.org/10.1017/dsj.2019.12>
Number of Citations: 43
327. Menold, J., & Jablokow, K. W. (2019). Exploring the Effects of Cognitive Style Diversity and Self-Efficacy Beliefs on Final Design Attributes in Student Design Teams. *Design Studies*, 60, 71-102.
<https://doi.org/10.1016/j.destud.2018.08.001>
Number of Citations: 36
328. Silk, E., Daly, S., Jablokow, K. W., Yilmaz, S., & Wegner, J. (2019). Incremental to Radical Ideas: Paradigm-Relatedness Metrics for Investigating Ideation Creativity and Diversity.. *International Journal of Design Creativity and Innovation* 7, (1-2), 7(44928) 30-49.
<https://doi.org/10.1080/21650349.2018.1463177>
Number of Citations: 15
329. McIntyre L.S., Friedel C.R., & Lathan C. (2022). Problem-solving style and resiliency of navy seals: how are the more adaptive and the more innovative different. *Thinking Skills and Creativity*, 43. <https://doi.org/10.1016/j.tsc.2022.10100>
330. Sheffield, R. & Friedel, C. R., (2022). Adaption-innovation theory: A tribute to Dr. Michael J. Kirton. *International Journal of Innovation Management*, 26(1).
<https://doi.org/10.1142/S1363919622770011>
Number of Citations: 1
331. Anderson, J. C. (2023). Implicit social cognition: The hidden element affecting equity, inclusion, and belonging on diverse collaborative teams. *Journal of Leadership Studies*, 17(1), 30-37.
<https://doi.org/10.1002/jls.21839>
332. Friedel, C. (2023). A problem-solving theory to enhance understanding and practice of leadership. *Journal of Leadership Studies*, 17(1), 20-22. <https://doi.org/10.1002/jls.21842>
333. Rodriguez, M. T., & Bush, S. A. (2023). Examining complex problem solving in communities through the lens of Kirton's adaption-innovation theory. *Journal of Leadership Studies*, 17(1), 38-44. <https://doi.org/10.1002/jls.21838>

334. Seibel, M., Kaufman, E. K., Cletzer, D. A., Elliott-Engel, J. (2023). Advancing adaptive leadership through adaption-innovation theory: Enhancements to the holding environment. *Journal of Leadership Studies*, 17(1), 23-39. <https://doi.org/10.1002/jls.21841>

Number of Citations: 1

335. Sheffield, R. (2023). Working with adaption-innovation in leadership practice: What works and what's missing? *Journal of Leadership Studies*, 17(1), 45-50. <https://doi.org/10.1002/jls.2184>

Number of Citations: 1

Theses and Dissertations

1. Patterson, B. (1975). *Cognitive Change and Participation in Training Groups: A Personal Construct Psychology Approach to Learning in Training Groups* [M.A. Thesis].
<http://etheses.dur.ac.uk/9898/>
2. Zaremba, J. (1978). *Relationship of Teacher Motivation to Innovativeness and Job Satisfaction* [Ph.D. Dissertation].
Number of Citations: 7
3. Pulvino, C. A. (1979). *Teacher Motivation and Innovation and its Relation to Principal Leader Behavior and Organization Structure* [Ph.D. Thesis].
Number of Citations: 4
4. Dershimer, E. L. (1980). *Study to Identify the Characteristics of Teachers Willing to Implement Computer-Based Instruction Using Microcomputers in the Classroom* [Ed.D. Thesis].
https://www.researchgate.net/publication/34150494_A_Study_to_identify_the_characteristics_of_teachers_willing_to_implement_computer-based_instruction_using_microcomputers_in_the_classroom_microform
Number of Citations: 23
5. Grysiewicz, S. S. (1980). *A Study of Creative Problem-Solving Techniques in Group Settings* [Ph.D. Thesis].
Number of Citations: 34
6. Hossaini, H. R. (1981). *Leadership Effectiveness and Cognitive Style Among Iranians and Indian Middle Managers* [Ph.D. Thesis].
7. Whalen, C. (1981). *Modes de Connaissance et Facteurs de Pensee Divergente* [Ph.D. Thesis].
8. Dewan, S. (1982). *Personality Characteristics of Entrepreneurs* [Ph.D. Thesis].
Number of Citations: 20
9. Everett, C. J. (1982). *The Role of the Entrepreneur in Local Government* [M.S. Thesis].
Number of Citations: 2
10. Holland, P. A. (1982). *Creative Thinking: An Asset or a Liability in Employment* [M. Ed. Thesis].
Number of Citations: 5
11. Khaneja, D. K. (1982). *Relationship of the Adaption-Innovation Continuum to Achievement Orientation in Entrepreneurs and Non-Entrepreneurs* [Ph.D. Thesis].
Number of Citations: 13
12. Black, R. A. (1983). *A Match of Learning Style to Teaching Style Based on Use of Hemispheric Dominance Theory to Enhance Learning of Creative Thinking Skills* [Ph.D. Thesis].
Number of Citations: 17
13. Farese, L. A. (1983). *Matched Learning Styles of Adaptors and Innovators to the Creativity Training Techniques of the Psychoanalytic Approach* [M.A. Thesis].
14. Goldsmith, R. E. (1983). *Dimensions of Consumer Innovativeness: An Empirical Study of Open Processing* [Ph.D. Thesis].
<https://www.proquest.com/docview/303112718?pq-origsite=gscholar&fromopenview=true>

Number of Citations: 17

15. Madala, M. K. (1983). *A Comparative Study of Entrepreneurs and non Entrepreneurs on some Background & Personality Variables: An Explanation* [Ph.D. Thesis].
<http://103.27.10.17/bitstream/handle/12345678/5672/TH-1040.pdf?sequence=2&isAllowed=y>
16. Casbolt, D. (1984). *The Effects of Idea Generation Technique, Problem Type and Creative Thinking Style on Individual Problem Solving Performance* [Ph.D. Thesis].
Number of Citations: 12
17. Jorde, P. (1984). *The Relationship between Selected Personal Characteristics of Administrators and Willingness to Adopt Computer Technology* [Ph.D. Thesis].
18. Beene, J. M. (1985). *Compatibility of Self-Actualization and Anxiety and the Relationship to Adaptors and Innovators* [M.S. Thesis].
[https://www.researchgate.net/publication/34138571 Compatibility of self-actualization and anxiety and the relationship to adaptors and innovators](https://www.researchgate.net/publication/34138571_Compatibility_of_self-actualization_and_anxiety_and_the_relationship_to_adaptors_and_innovators)
Number of Citations: 3
19. Love, J. A. (1985). *Design Engineering Success in a High Technology Environment: Its Prediction and Rewards* [Ph.D. Thesis]. <https://www.proquest.com/docview/303360706?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 4
20. Thomson, D. (1985). *A Study of Singaporean Executives: Their Attitudes, Dispositions, and Work Values* [Ph.D. Thesis]. <https://ethos.bl.uk/OrderDetails.do?uin=uk.bl.ethos.333085>
Number of Citations: 21
21. Watts, W. (1985). *Relationship between Specific Skills and Managerial Performance* [M. Phil. Thesis].
Number of Citations: 3
22. Shyamalee, S. (1986). *Information Integration Theory Applied to the Judgments of Adaptors and Innovators* [Ph.D. Thesis].
23. Brown, D. B. (1987). *The Relationship of Manager's Creative Style to Superior and Subordinate Perceptions of Enabling Behaviour* [M.S. Thesis].
24. DeCiantis, S. (1987). *The Relationship between Leadership Style, Cognitive Style and Learning Style: an Exposition of Management Style Dimensions* [Ph.D. Thesis].
Number of Citations: 6
25. Hammond, S. (1987). *The Meaning and Measurement of Adolescent Estrangement* [Ph.D. Thesis].
Number of Citations: 13
26. Hanke, J. J. (1987). *Individualism & Nonconformity: A Model of Innovative Behavior* [Ph.D. Thesis].
27. Puccio, G. J. (1987). *The Effect of Cognitive Style on Problem Defining Behaviour* [M.S. Thesis].
Number of Citations: 13

28. Tandon, R. (1987). *Study of Initial Success for Early Investors in Entrepreneurial New Ventures* [Ph.D. Thesis]. <https://www.proquest.com/docview/303581270?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 21
29. Taylor, W. G. K. (1987). *The Management of Research: Creativity in Life Sciences R & D* [Ph.D. Thesis].
30. Walling, M. (1987). *Relationship of Achievement Motivation to the Kirton Adaption-Innovation Inventory* [Master's Thesis].
31. Adams, C. E. (1988). *The Relationship between Creativity Style and Leader Behavior in Chief Nurse Administrators* [Ph.D. Thesis]. <https://www.proquest.com/docview/303717048?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 10
32. Conway, P. (1988). *A Study of Attitudes to Treatment, Work Orientation and Studying Behaviour in a Psychiatric Rehabilitation Service* [Certificate in Healthcare Research Thesis].
33. Diskin, E. (1988). *The Cognitive Basis for Decision-Making: Comparing Kirton's Adaption-Innovation Theory and Krietler' 'Meaning Theory'* [M.S. Thesis].
34. Elder, R. L. (1988). *The Relationship between Adaption-Innovation and Experienced Control and Anxiety in Work Situations* [M.S. Thesis]. <https://scholars.fhsu.edu/theses/2059/>
35. McCarthy, R. M. (1988). *An Investigation of Role Conflict and Coping Behaviour in Women Managers* [M.S. Thesis].
Number of Citations: 6
36. Metters, S. (1988). *Examining the Issue of Leadership Styles among Junior and Mid-level U.S. Army Leaders with Respect to the KAI Leadership Assessment Model* [Ph.D. Thesis].
Number of Citations: 1
37. Cockerill, A. P. (1989). *Study of Executive Competencies* [Ph.D. Thesis].
38. Cutright, P. S. (1989). *Adaption Innovation Styles of Members of Community Services Advisory Committees in Selected Community Colleges* [Ph.D. Thesis].
<https://www.proquest.com/docview/303715917?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 2
39. Mullany, M. J. (1989). *An Analysis of the Relationships between the Differences in Analyst-User, Cognitive Styles & User Resistance to Information Systems* [M. Com. Thesis].
<https://open.uct.ac.za/handle/11427/15855>
Number of Citations: 4
40. Pettigrew, A. (1989). *Characteristics of Creativity, Productivity, Cognitive Style and Perceptions of Climate for Innovation: An Examination of Graduate Nursing Education Faculty* [Ph.D. Thesis].
Number of Citations: 2
41. Roake-Barefoot, M. J. (1989). *The Relationship between Cognitive Style and Assessed Performance in Retailing* [M.Mgt. Thesis]. <https://core.ac.uk/download/pdf/188768861.pdf>

42. Van Daalen, H. J. (1989). *Individual Characteristics and Third World Entrepreneurial Success* [D. Com Thesis].
Number of Citations: 11
43. Walling, M. (1989). *Differences in Self-Schemata between Hardy Type A, Nonhardy Type A, & Type B Behavior Pattern* [Ph.D. Thesis].
44. Wegsten, J. G. (1989). *The Relationship between Creative Style and the Quality of Problem Definition in MBA Students* [Ph.D. Thesis].
Number of Citations: 2
45. Carli, M. (1990). *Stress lavorativo e stile cognitivo; rillievi empirici in ambito aziendale* [Tesi di specializzazione].
46. Dorval, B. (1990). *The Relationship between Level and Style of Creativity and Mental Imagery* [M.S. Thesis].
Number of Citations: 15
47. Haldi, P. (1990). *Creative Problem Solving Style and Home Care Registered Nurses' Use of Medication Teaching Strategies* [M.A. Thesis].
48. Keller-Mathers, S. (1990). *Impact of Creative Problem Solving Training on Participants' Personal and Professional Lives: A Replication and Extension* [M.S. Thesis].
Number of Citations: 18
49. Lunken, H. (1990). *Follow up Impact Study on Graduates from the Creative Studies Program* [M.S. Thesis].
50. Neilson, L. (1990). *Impact of Creative Problem Solving Training on Participants in their Personal and Professional Activities* [M.S. Thesis].
Number of Citations: 18
51. Palmer, J. (1990). *Factors Affecting the Information Behaviour of Agricultural Research Scientists* [Ph.D. Thesis].
52. Puccio, G. J. (1990). *Person-Environment Fit: Using Kirton's Adaptor-Innovator Theory to Determine the Effect of Stylistic Fit upon Stress, Job Satisfaction, and Creative Performance* [Ph.D. Thesis]. https://www.researchgate.net/publication/34749513_Person-Environment_Fit_using_Kirton's_Adaptor-Innovator_Theory_to_determine_the_Effect_of_Stylistic_Fit_upon_Stress_Job_Satisfaction_and_Creative_Performance
Number of Citations: 13
53. Tefft, M. E. (1990). *A Factor Analysis of TTCT, MBTI and KAI: The Creative Level/Style Issue Re-examined* [Master's Thesis].
Number of Citations: 24
54. Vollmer, C. O. (1990). *The Effect of Lateral Thinking Training on Innovative-Adaptive Cognitive Style* [Master's Thesis]. <https://open.uct.ac.za/handle/11427/8373>
Number of Citations: 1
55. Clapp, R. (1991). *The Fate of Ideas that Stimulate Change in a Large Organisation* [Ph.D. Thesis].

Number of Citations: 3

56. Draper, A. (1991). *An Investigation into Cognitive Style and its Relationship to Job Satisfaction Using Groups in a Particular Organisation* [M.S. Thesis].

57. Hill, K. G. (1991). *An Ecological Approach to Creativity and Motivation: Trait and Environmental Influences in the College Classroom* [Ph.D. Thesis].

<https://www.proquest.com/docview/303937000?pq-origsite=gscholar&fromopenview=true>

Number of Citations: 15

58. Ligman, N. (1991). *Creative Problem Solving Styles and Intention to Leave Work Groups in Medical/Surgical Nurses* [M.A. Thesis].

Number of Citations: 5

59. Shukla, R. (1991). *Effect of Organisational Climate on Managerial Job Behaviour* [Ph.D. Thesis].

60. Bacot, M. (1992). *Creative Style of Upper Management: An Essential Link for Learning and Innovative Organizations in the 1990s* [Ph.D. Thesis].

61. Bhate, S. (1992). *Cognitive Style and Use/Buying Behaviour: A Reappraisal of the Relationship Using Involvement as a Mediating Variable* [Ph.D. Thesis].

62. Crouse, S. V. (1992). *A Study to Identify the Optimum Mixture of Adaptors and Innovators, according to the Kirton Adaption-Innovation Inventory, on Process Action Teams Initiated to Work Projects Addressing Creativity, Problem Solving and Decision Making for the Headquarters*, [M.A. Thesis].

63. Hill, R. F. (1992). *The Impact of Problem-Solving Styles on Problem Solving Behaviour, Interpersonal Relations, and Job Satisfaction in Small Workgroups* [M.S. Thesis].

<https://prism.ucalgary.ca/items/8ad71a86-1cf7-467a-b62e-4f9e74e3347a>

Number of Citations: 3

64. Mitchell, P. (1992). *Adaption-Innovation Continuum as Indicators of Creativity* [M.A. Thesis].

65. Pershyn, G. S. (1992). *An Investigation into the Graphic Depictions of Natural Creative Problem Solving Process* [M.S. Thesis]. <https://digitalcommons.buffalostate.edu/creativeprojects/200/>

Number of Citations: 22

66. Selby, E. C. (1992). *The Kirton Adaption-Innovation Inventory as a Tool for Assessing Problem-Solving Styles in Eighth Grade Students* [Ph.D. Thesis].

Number of Citations: 8

67. Black, S. (1993). *Entrepreneurial Behaviour and Disadvantaged Urban Youth: A Study of the Effects of an Experiential Intervention* [Ph.D. Thesis].

<https://wiredspace.wits.ac.za/items/3fd4e53b-88da-4385-9396-25143abc9603>

68. Cavalleri, G. L. (1993). *Il peso di variabili sociologiche e psicologiche sulle scelte economiche. Un contributo sperimentale* [Tesi di Laurea].

69. Hurley, C. A. (1993). *The Relationship between the KAI Style and the Use of Creative Problem Solving* [M.S. Thesis].

70. McCarthy, R. (1993). *The Relationship of Individual Characteristics of Women Managers to the Pressures Experienced at Work and Choice of Coping Strategy* [Ph.D. Thesis].

Number of Citations: 18

71. Taylor, J. (1993). *The Relationship between Intelligence and Cognitive Style in Schoolchildren, with Particular Reference to its Implications for Gifted Children* [M. Phil. Thesis].
Number of Citations: 4
72. Benson, W. (1994). *Cognitive Styles and Their Influence on Organizational Climate* [M. A. Thesis].
73. Brinkman, D. J. (1994). *The Effect of Problem Finding and Creativity Style on the Musical Compositions of High School Students* [Ph.D. Thesis].
<http://digitalcommons.unl.edu/dissertations/AAI9504138/>
Number of Citations: 27
74. Lauer, K. J. (1994). *Creative Organisational Climate: The Theoretical Construct Content Validity and Internal Consistence of an Assessment Instrument* [M.S. Thesis].
75. Walsh, J. S. (1994). *The Owner-Manager and the Growth of the Small Firm: An Empirical Study of the Irish Experience* [Ph.D. Thesis].
Number of Citations: 1
76. Abbadessa, D. (1995). *La piccola impresa: luogo di interazione per l'uomo economic e l'uomo sociale?* [Tesi di Laurea].
77. Holmes, K. (1995). *Profiling Creativity: An Innovator's Pathway* [M.S. Thesis].
Number of Citations: 3
78. Kellner, J. I. (1995). *Adaptors and Innovators: A Case Study of County Commissioner's Cognitive Style Regarding the Adoption of the Minnesota Wetland Conservation Act* [M.A. Thesis].
Number of Citations: 1
79. Smith, B. A. (1995). *Characteristics of Individuals in Leadership Positions in Innovative and Non-Innovative Elementary Schools* [Ph.D. Thesis].
<https://www.proquest.com/docview/304212909?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 3
80. Wheeler, J. W. (1995). *An Exploratory Study of Preferences Associated with Creative Problem Solving* [Unpublished Master's Thesis].
Number of Citations: 6
81. Grivas, C. C. (1996). *An Exploratory Investigation of the Relationship of Cognitive Style with Perceptions of Creative Climate* [M.A. Thesis].
Number of Citations: 8
82. Schoonover, P. F. (1996). *The Preference for and use of Creative Problem-Solving Tools among Adaptors and Innovators* [.]. <https://www.proquest.com/docview/304339739?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 12
83. Wunderley, L. (1996). *The Relationships among Optimism, Pessimism, Vision and Effective Leadership Practices* [M.A. Thesis].

84. Braun, C. (1997). *Rogers, Weber and Merton: Theoretical Links to the KAI Subscales and Adaption-Innovation Theory* [M.S. Thesis].
Number of Citations: 3
85. Leek, S. (1997). *An Investigation of Consumers' Decision Processes and Styles* [Ph.D. Thesis].
<https://etheses.bham.ac.uk/id/eprint/54/>
Number of Citations: 3
86. Gallagher, B. (1999). *New Ideas & New Friends: Exploring the Relationship between Entrepreneurial Innovation and Networking* [Undergraduate Thesis].
<https://www.proquest.com/docview/1875186699?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 2
87. Chilton, M. A. (2001). *Person-Environment Fit and Paradigm Shifts: A Model of Behavioral Results Using Object-Oriented Technology* [Ph.D. Thesis].
<https://www.proquest.com/docview/304687940?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 3
88. Barnhart, K. R. (2002). *The Application of Kirton Adaption-Innovation Theory to the Flight Instruction Environment of Higher Education* [Ph.D. Dissertation].
https://fusion.indstate.edu/iii/encore/record/C__Rb2237433
Number of Citations: 1
89. Duron, R. J. (2002). *Relationship of Thinking Styles and Group Cohesiveness in Elementary Teacher Groups* [Ph.D. Thesis].
90. Speranzini, G. D. (2002). *Cognitive Styles and Climate for Creativity and Change* [Ph.D. Thesis].
<https://ethos.bl.uk/OrderDetails.do?uin=uk.bl.ethos.625450>
91. Scott, S. (2003). *Measuring the Performance of Teams Formulated According to Problem Solving Style among Undergraduate Students* [Ph.D. Thesis].
<https://www.proquest.com/docview/305203402?pq-origsite=gscholar&fromopenview=true>
92. Harris, S. (2005). *The Relationship between Cognitive and Teaching Style Preferences of Students Attending the Air Force Reserve Officer Training Instructor Course at the Academic Instructor School* [Ed.D. Dissertation]. <https://www.proquest.com/docview/305027356?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 2
93. Jackson, K. (2005). *Towards More Effective Team Problem Solving in Conditions of Uncertainty: Using Ten Diversity Variables* [Ph.D. Thesis].
94. Mitchell, D. M. (2005). *Multiple Constituencies: Leadership Styles and Problem Solving Styles among University Administrators, Managers, Faculty and Staff* [Ph.D. Thesis].
<https://www.proquest.com/docview/305356186?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 5
95. Samuel, L. K. (2005). *Eating, Health Behaviors and Cognitive Style* [Ph.D. Thesis].
<https://www.proquest.com/docview/620247461?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 1

96. Friedel, C. (2006). *Dissimilar Cognitive Styles and their Relationships with Undergraduate Student Stress, Motivation, and Engagement* [Ph.D. Dissertation].
Number of Citations: 8
97. Loftin, D. L. (2006). *Problem Solving Style and the Inventive Process* [M.S.E. Thesis].
Number of Citations: 3
98. Mullany, M. J. (2006). *The Use of Analyst-User Cognitive Style Differentials to Predict Aspects of User Satisfaction with Information Systems* [Ph.D. Thesis].
<https://openrepository.aut.ac.nz/items/162ddb5c-eae8-4219-9845-2c29f55c61f2>
Number of Citations: 3
99. Brodeur, C. W. (2007). *Measuring Team Process: Using Changing Theory to Improve Problem Solving Outcomes* [Ph.D. Thesis]. http://etd.fcla.edu/UF/UFE0017263/brodeur_c.pdf
Number of Citations: 2
100. Chudry, F. (2007). *Students' Attitudes Towards Finance: A Study of the UK's Undergraduates* [Ph.D. Thesis].
101. Creed, M. W. (2010). *Planning, Problem Solving and Kirton's A-I Theory within an Organizational Framework* [Ph.D. Thesis].
<https://www.proquest.com/docview/815241912?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 1
102. Samms, C. (2010). *Relationship between Dissimilar Cognitive Styles, use of Coping Behavior and use of Learning Strategies* [Ph.D. Thesis].
<https://www.proquest.com/docview/2674873255?pq-origsite=gscholar&fromopenview=true>
Number of Citations: 6
103. Cahill, A. M. (2011). *Use of Teams to Accomplish Radical Organisational Change: Examining the Influence of Team Cognitive Style and Leader Emotional Intelligence* [Ph.D. Thesis].
<https://doi.org/10.7916/D8P2752J>
Number of Citations: 10
104. Poole, K. H. (2011). *Understanding the Cognitive Style Preference of Special Operators both Past and Present* [Ed.D. Dissertation].
Number of Citations: 2
105. Mosley, C. W. (2012). *The Effects of Leader-member Exchange and Cognitive Style on Student Achievement: A Mixed Methods Case Study of Teacher-student Dyads* [Doctoral Dissertation].
<http://hdl.handle.net/10919/37535>
Number of Citations: 1
106. Connolly, N. (2013). *Cognitive Clusters: The Impact of Cognitive Style on Group Self Structuring* [Ph.D. Thesis].
107. Chang, C. (2014). *The Effect of Competition on Intra-group Dynamics and Creativity in Diverse Groups* [BA Thesis].
108. Issa, J-P, J., (2015). *Distinguishing Originality from Creativity in ADHD: An Assessment of Creative Personality, Self-Perception, and Cognitive Style among Attention Deficit/Hyperactivity Disorder Adults.* [Master's Thesis].

<https://digitalcommons.buffalostate.edu/cgi/viewcontent.cgi?referer=&httpsredir=1&article=1026&context=creativetheses>

Number of Citations: 10

109. Edwards, S. L. (2016). *How Adaption-Innovation Traits Impact Educational Outcomes* [Ph.D. Thesis]. <https://www.proquest.com/docview/1765703531?pq-origsite=gscholar&fromopenview=true>

110. Gillilan, S. L. (2016). *Change is Conflict: Exploring Relationships between Preferred Cognitive Styles and Conflict Management Styles of University Administrators at a Large Flagship University* [Ph.D. Thesis]. <https://www.proquest.com/docview/1875186699?pq-origsite=gscholar&fromopenview=true>

Number of Citations: 2

111. Woods-Wells, T. (2016). *Applying a Cognitive Lens to the Exploration of Social Mobility for African American Men: A Phenomenological Study* [Doctoral Dissertation]. <https://vttechworks.lib.vt.edu/handle/10919/73603>

112. Mitra, S. (2017). *An Exploration of the Relationship between International Students and their advisors in U.S. Higher Education Institution* [Master's Thesis].

<http://hdl.handle.net/10919/76742>

Number of Citations: 1

113. Hanks, S. A. (2018). *Catalyzing Organizational Learning: Social, Environmental, and Cognitive Factors Promoting Effective Change Management* [Doctoral Dissertation].

<http://hdl.handle.net/10919/86520>

Number of Citations: 1

114. Michaels, M. (2018). *Problem Solving, Decision Making, and Kirton Adaption-Innovation Theory in High-Performance Organizations* [Doctoral Dissertation].

<https://www.proquest.com/openview/55b02804018bf38f178e600f29c4bb55/1?pq-origsite=gscholar&cbl=18750>

115. Simpson, C. (2019). *Exploring STEM Identity Development, Motivation and Problem-Solving Preferences of African American Men Pursuing Undergraduate Degrees* [Doctoral Dissertation].

<http://hdl.handle.net/10919/90283>

Number of Citations: 1

116. Hoover, B. A. (2020). *Factors that Influence How Participants of Virginia's Governor's School for Agriculture Think About, Perceive, and Engage with Agriculture and Agricultural Careers* [Doctoral Dissertation]. <http://hdl.handle.net/10919/97951>

Number of Citations: 2